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Connecticut INDUSTRY

MANUFACTURERS' ASSOCIATION OF CONNECTICUT, INC.
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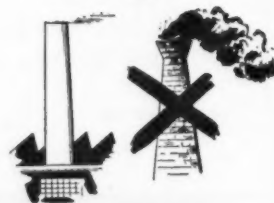
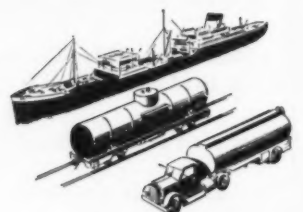
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The Annual Meeting:

Geared To Challenges Of The Fifties

As we assembled in New Haven on November 12, 1941 for our 1941 annual meeting, Europe was overrun by the Nazis and only a forlorn hope of avoiding actual war, and our own lack of preparedness, prevented our country from taking a more prominent part in aiding our former allies in their fight to preserve their freedom. Then came the irrevocable commitment to fight for our existence which was thrust upon us by the Pearl Harbor attack.

Since laying plans for this year's annual meeting to be held at Yale University on September 12, 1950, we have been committed to fight what appears, on the surface, to be a war to preserve the independence of South Korea. However, this Korean war has all the earmarks of being the beginning of a series of uprisings instigated by the "Kremlin gang" to test our will and ability to wage successful warfare and to dissipate our resources so that we will be a less formidable foe at such time as Russia chooses to become directly involved in a finish fight to impose Communism upon the whole world. Whether you believe that the Korean war is only an isolated incident in man's continuing struggle to gain or hold fast to freedom, or that it is only a part of a master plan of Russian tyrants to gain control, the fact remains that there are many great challenges calling for the utmost efforts of businessmen in the Fifties regardless of whether we maintain the present troubled peace throughout most of the world or plunge into full-scale war for our existence as a nation of free men.

It was around some of these important challenges of the Fifties that we have planned, since last spring, our 135th annual meeting in order that executives in our member companies may respond more successfully to them. As clearly emphasized by Toynbee, our most eminent modern historian, every one of the twenty-six civilizations which have ever existed, has been brought into being by successful responses to challenges of the moment. Since the majority of these civilizations have already crumbled because of their failure to meet new challenges, there can be no more important tasks before us than to learn all we can about how to meet the challenges of the Fifties, as outlined in the annual meeting program invitation which was mailed to you late in July.

Come war or peace, the majority of people agree that a strong America is essential to the maintenance of freedom in any part of the world. Since America cannot remain strong without sufficient production to maintain her economic health, and since production cannot be maintained in peacetime without sales, our first feature of this year's pro-

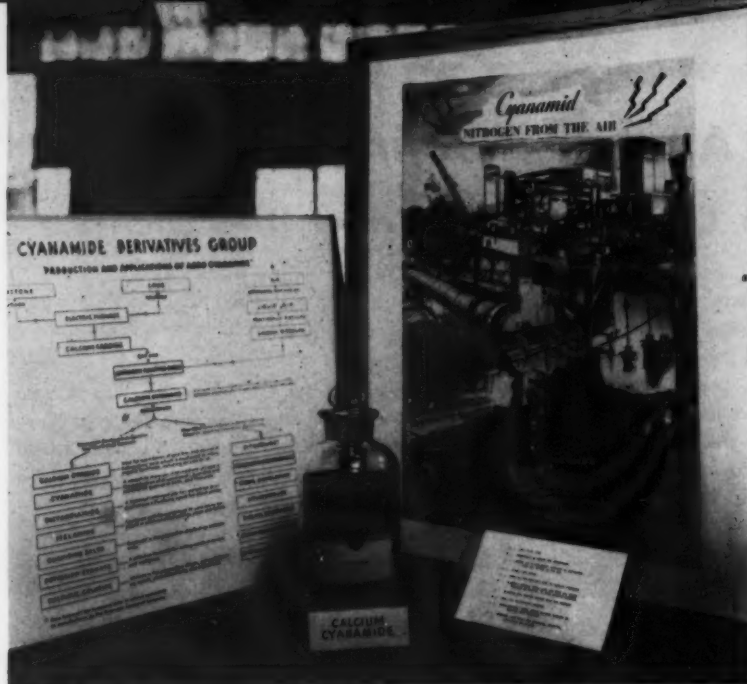
gram is a four-man panel presentation designed to give you helpful hints on "Meeting the Challenge of the Fifties With Sales".

After the luncheon session, during which you will be inspired by Murray Shields, Vice President, Bank of Manhattan, to meet other challenges with which you are faced, you will have the opportunity of hearing how you may cope with some of your most important production problems, as outlined by a panel of three men under the title of "Meeting the Challenge of the Fifties With Production". Following this clinic there will be a dramatic stage demonstration which will point up the latest cost-cutting methods which may be obtained today through the use of electric-powered tools.

Although the sessions dealing with sales and production in the morning and afternoon should amply reward every Association member executive for the time spent attending them, in order to make this year's program even more complete two other strong features have been added. Following the entertainment hour and banquet dinner, during which members will have an opportunity to renew old acquaintances and exchange views, there will be a short ceremony during which nearly 300 company representatives of member companies will receive Service Awards in recognition of their companies' ability to serve Connecticut for 50, 75 and 100 years or more. To top off the program, the Honorable John Bricker, U. S. Senator from Ohio, will address the meeting on the timely topic of "The Duty of A Free Nation In An Unsettled World".

On Page 12 of this issue we have reproduced, as a reminder in this vacation period, the first page of our four-page invitation and schedule of events of the annual meeting which you should have received before August 1. With the invitation we have mailed you a reservation card, which we hope some of you have already filled in and mailed to us. If you have not mailed your reservation, we hope you will do so before September 1 in order that disappointments and errors may be avoided in a last minute rush.

In these days of great challenges, the officers and directors and staff have done their best to arrange an outstanding program to help you meet them. The measure of your approval of this program will be determined by the number of reservations we receive. Let us make it a banner year and thereby demonstrate, in these crucial times, the solidarity of Connecticut industries in their devotion to better methods and to the creation of a stronger state and nation.



IN THE CENTER of this picture is a basic American Cyanamid Company compound—calcium cyanamide. The purpose of the display was to show the derivation of this chemical and some of the numerous end uses which have been developed by the Cyanamid organization in such fields as plastics, pharmaceuticals and weed killers.

Where the FUTURE BEGINS

THIS IS a word and picture story of what over 1,500 persons saw and heard at American Cyanamid Company's Stamford Research Laboratories about the enterprising risk-taking ventures which will unfold into more abundant living 5, 10 to 25 years hence. In this ideal factory covering 9.6 acres of space, they saw some 800 persons, mostly technical personnel, building for the future through research with the aid of the most modern equipment available in the world.

THE Stamford Research Laboratories of American Cyanamid Company were opened to the public May 19 for the first time since the Laboratories were established in 1936. This Open House afforded friends and associates of the Company an opportunity to visualize the increasingly important role that scientific research is today playing in the development of modern industry and agriculture. Although visitors in the past have included industrialists, customers, students, and visiting scientists, the Laboratories have never before conducted an Open House when the families and friends of employees, local business, civic and professional leaders, and the press were

shown the extent and diversity of the Company's research facilities.

IN KEEPING with the scientific environment was the electronic registration equipment used to record guests at the Open House.



Cyanamid's consolidated Research Laboratories, which have been so important in the development of sulfadiazine, melamine plastics, wet strength resins for paper, Parathion insecticides, chemicals for synthetic fibers, and many other products, consist of a large, five-story building and a number of smaller buildings, located on the Boston Post Road, just west of Stamford. Originally, it was the site of a textile mill, and when Cyanamid purchased the buildings in 1936, there were 225,000 square feet of floor space. Today, the original area has been expanded to more than 410,000 square feet.

Over 1,500 visitors walked more than two miles in order to see the highlights of the scientific work which Cyanamid is accomplishing. They saw numerous exhibits and demonstrations which showed how research affects all of the Company's plants and divisions—and indicated how Cyanamid products are used to provide better products for industry and for the consumer. Of special interest was the Pilot Plant, where chemical engineers work out processes for making new chemicals on a small scale, before they are produced in volume by plants—the Molding Shop where new Cyanamid plastics are tested on production equipment, and the Mineral Dressings Division, where demonstrations showed heavy-media and flotation methods of separating valuable ores and coal from worthless materials.

Visitors also will view exhibits showing how Cyanamid chemicals are used by manufacturers of textiles, leather, paper, paints, petroleum, and agricultural products. They will learn the importance of analytical and testing operations and the extensive equipment which is necessary to conduct this phase of research. Among the devices demon-



FIRE FIGHTING EQUIPMENT was prominently featured as an important aspect in the Research Laboratory.

strated where electron microscopes, spectrometers, oscilloscopes, weatherometers and various testing machines—all of importance to an integrated research program.

One of the highlights of the tour was the Chemotherapy Division. Cyanamid, through its Lederle Laboratories and Calco Chemical Divisions is one of the nation's most important producers of drugs, biologicals, and antibiotics. Exhibits included a chart of the effects of disease, both human and veterinary; a chart of the function of the chemist or the biologist; an exhibit of the mixing of chemicals with animal food for testing; an exhibit of mice, living and dead; and exhibit of the search for antibiotics; a cage rack of rats; cage racks of the various animals used; a display of products of Calco and Lederle originating at Stamford; a presentation illustrating the preparation of a drug.

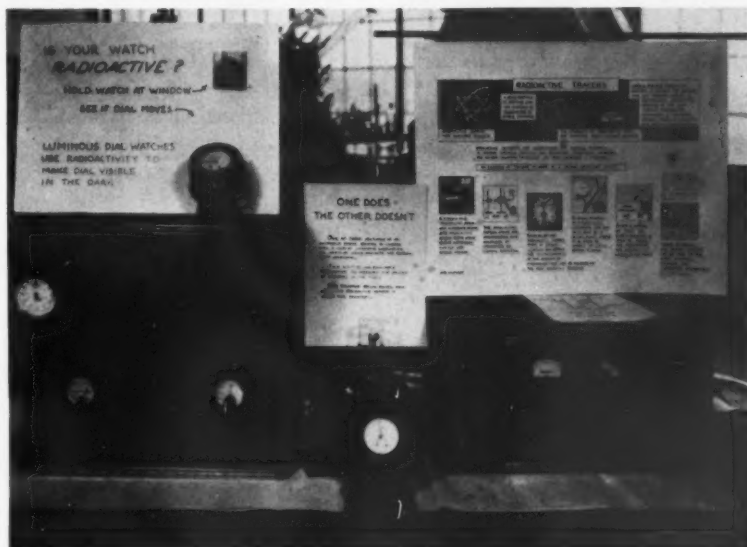
A trip through the Laboratories was concluded by visits to the Library, where many thousands of books and magazines are available to the staff, and

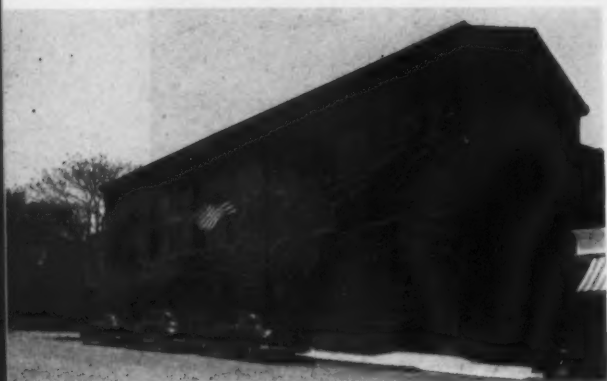
(Continued on page 25)

(Above) **PRACTICAL DISPLAYS** which translate complicated equipment such as Geiger counters into understandable functions were featured.

(Left) A "STOPPER" at the Open House was a display of growing plants showing the importance of fertilizers, insecticides and defoliants in terms of actual plant health and growth. This particular exhibit became a bottleneck because of the enthusiastic response of home gardeners.

(Right) **AT A PRESS PREVIEW** held a day before the opening, more than 50 editors of trade magazines and newspapers were served lunch in a conference room. The luncheon terminated a three-hour tour of the Laboratories.





Pioneers In Wire Goods Manufacturing

By WILLIAM HILL FIELD

THE C. O. Jelliff Mfg. Corp. of Southport, which has its 70th birthday this year, is probably best known for its early pioneering and present unique position in the field of wire alloys and specialized woven-wire goods. Like that of most organizations, the Jelliff Company's story is one of humble beginnings. It is also one of contrasts—from the first product, hand-woven horsehair flour sieves, to modern machine-woven precision filters with 200 x 200 wires to the inch.

If it is a story of change, it is even more impressively one of the *absence* of change. The Company has been kept small, and has maintained a tradition of making small things superlatively well. The products are wire, and holes formed by wire. Although Jelliff makes wire and holes of all sizes and in all quantities, they are particularly well-known for their specialization in fine wire, microscopic holes, and pilot-run jobs in small quantities. Orders range from hundreds of thousands of square

feet down to a few square inches. Every one of the employees is a specialist in one or another of the score of specialized skills essential to this business of minutiae.

Three random examples of the magnitudes with which the Jelliff Company is accustomed to deal are: A wire they are now drawing, so fine that 264 miles of it weigh only one pound; a special mesh that has $2\frac{1}{2}$ miles of wire per square foot; and a standard wire cloth with 273 miles of wire in a roll 36 inches wide by 100 feet long.

C. O. Jelliff himself ran a grocery store in Saugatuck, the waterfront section of nearby Westport. During the 1870's he moved to Southport, probably attracted by the rich waterborne trade with New York in onions and other garden truck that had made the town one of the richest per-capita in the country. Here he sold groceries and hardware, with a store right on the water in the big square stone Jelliff Block that since 1926 has housed the

THE BUILDING on the left today houses the offices of The C. O. Jelliff Mfg. Corp. in Southport. The handsome old building on the left was the company's first home. It is now the home of the famous Pequot Yacht Club. Photos by Bernard Lee.

famous Pequot Yacht Club. In 1880 he began manufacturing (in a room upstairs) flour sieves, hand-woven from horsehair. From this it was a short step to a truly Southport product, wire riddles (sieves) to separate onion seeds from chaff. We find wire ox muzzles, birdcage mesh, and copper mesh for dynamo brushes among his early products, and these were unexpectedly valuable when thrips and stemrot ended Southport's era as the world onion center about 1900.

In 1902 additional capital was brought into the business and it was incorporated. In 1907 the Corporation acquired the building inland that forms the nucleus of its present plant, and installed its first power loom. This loom wove twilled-herringbone brass screens to strain turpentine, and for a year was powered by a kerosene engine until the United Illuminating Company's power lines reached Southport in 1908.

In 1932 the Jelliff Company acquired control of the Standard Alloy Company, of Elizabeth, New Jersey, and moved it to Southport. This unit is now the Wire Division of Jelliff and the former owner, Frank Kavanaugh, is its Chief Engineer and Manager. Jelliff draws many alloys of copper, nickel, and iron for precision resistors and heating elements, both high and low-temperature.

In 1949 the Company announced the availability of a remarkable new alloy which has the highest usable resistivity of any alloy on the market, along with excellent physical and electrical properties making it extremely practical in all manufacturing operations and for use in critical applications. It is designated "Alloy 1000", because of its specific resistance of 1000 ohms per circular mil-foot. This material is a Jelliff development. Also, Jelliff's Wire Division is exclusive American re-processor of Kanthal, a group of Swedish high-temperature alloys suitable for continuous service in the heating units of furnaces and appliances at temperatures as high as 2460 F.

In 1935 Jelliff acquired exclusive rights to the E. O. Norris patents on a process for electro-deposition of metals in the form of one-piece screening. With Mr. Norris' cooperation the process was perfected commercially and today LEKTROMESH is one of the basic items in Jelliff's line. This material is either pure copper, pure nickel, or nickel-on-copper. It is produced commercially in meshes as fine as 400 per inch and as large as 25. Its great advantages are, among others: it is all-of-a-piece and cannot ravel at the edges; it is practically impossible to distort the mesh; both sides are, for all practical purposes, perfectly smooth. It has a high tensile strength and can be bent, cut, drawn, soldered and otherwise mistreated. It is possible to control the thickness of the sheet and the size and

shape of the holes within very close limits. The coarse "meshes" are produced in continuous strips from a rotating cylinder, while the finer screening (200-per-inch and finer) is made in single flat sheets.

In addition to weaving, Jelliff forms mesh and LEKTROMESH into fabricated products such as dipping baskets, fuel strainers, filters, and other objects.

Insect screening has long been a sideline with Jelliff, but now the Company has a stainless-steel window screening that it is marketing actively. This screening, 18 x 18 mesh of 0.009"-diameter wire, passes more air than the coarser meshes of galvanized, bronze and aluminum screening which require heavier wire, and has a tensile strength of 210 pounds as compared with 173 for bronze, 117 for aluminum and 75 for plastic screening. The Type 316 Stainless Steel used makes the screening



THIS GREATLY-ENLARGED shadow-graph shows the uniformity of mesh and hole-size that is characteristic of Jelliff Lektromesh.



TYPICAL JELLIFF PRODUCTS shown in this composite picture include various wire meshes, LEKTROMESH, resistance wires, and assorted wire and wire-mesh products such as a conductor strainer, industrial dipping baskets, and complete filters and strainers. Many metals are represented—copper, nickel, phosphor bronze, stainless steel, monel, nickel-chromium alloys and others. Photo by Myers Studio.



A JELLIFF MONEL-METAL dipping basket, showing the all-welded construction.

eminently suitable for salty atmospheres, since it never stains paint.

Jelliff relies largely on distributors for its sales, although many orders are handled direct from Southport. Whitehead Metal Products Company, New York; the J. M. Tull Metal and Supply Co. of Atlanta; the Metal Goods Corporation of St. Louis; Central Steel & Wire Company, of Chicago; and Surpless, Dunn & Company of New York,

between them have offices and warehouses that cover the entire United States.

During the recent War Jelliff received one of the first Army-Navy "E" awards in the district, and it had four stars on the flag by V-J Day. Later the Company was honored by a special Chemical Engineering Achievement Award for its part in the Atomic-Bomb Project.



JUNIOR ACHIEVEMENT CO. selling its products in the Raybestos office.

People - Products - Profit

By WILLIAM S. SIMPSON, *Secretary and Assistant General Manager, Raybestos Division, Raybestos-Manhattan, Inc., Bridgeport, Conn.*

THESE three factors — people, products and profit — are blended together at The Raybestos Division of Raybestos-Manhattan, Inc. in Stratford to keep this old Connecticut firm the leader in the friction material industry. R. B. Davis, General Manager of the Division, has stated many times that without this combination operating effectively, business cannot live long. "Each factor must be considered in conjunction with the others," he said. "You require satisfied employees to make quality products just as you need good products to get sales and make jobs for people. Without profit neither happy workers nor good products can maintain themselves very long."

Raybestos has been known for many years as America's Biggest Selling Brake Lining. In addition to this product, it makes clutch facings, sheet packing, and powdered metal products for the automotive and industrial markets. Recently it has developed a large volume of business on automatic

transmission parts. It has consistently maintained a high level of productivity and during the last ten years has doubled its personnel.

During its 44 year history the Company has always felt that human relations is a necessary part of good business management. Sumner Simp-



CHILDREN ENROLLING in the Raybestos sponsored "Knot Hole" Club.



MEMBERS OF ONE of the two Sea Scout Ships sponsored by Raybestos which won top honors last year.

son, President of the concern for forty years and now Chairman of the Board of Raybestos-Manhattan, Inc., introduced life insurance and hospitalization plans thirty years ago, along with a unique savings club which resulted in training many thrifty employees. In its biggest year over \$500,000 was saved by employees through the savings club.

An interesting phase of the human relations program at Raybestos is the Speakers' Club. Twelve effective speaking classes have been conducted for employees of all levels and the graduates have continued their training through a Speakers' Club that meets monthly. The instructor, Evald Matson, is head of the Order and Billing Department. During a recent sales conference at the plant he was asked by the Raybestos sales force to give them this special training in effective speech. Others find it useful in their factory or office work.

Another club that provides enjoyment for employees is the Sportsmen's Club which was recently organized for the hunters and fishermen. The Raybestos recreation program has been

given national recognition for its contribution to industrial and community sports programs. Raybestos Memorial Field, formerly an old gravel pit, includes the finest lighted softball field in New England. A Field House, financed largely by employee contributions, was erected last year. For the

past two seasons the Raybestos men's and girls' softball teams have won the North Atlantic amateur championships. Basketball and bowling titles have also been captured recently, and the tennis team won the state industrial crown last summer.

Human relations includes the family as well as the worker in Mr. Davis' opinion, and hence many activities are extended to the families. Four hundred and fifty children participated in the Raybestos Knot Hole Club last summer. Two Sea Scout ships are sponsored, and both have won national ratings for the past five years. A Junior Achievement Company is also guided by men from Raybestos.

"We have a big human relations program," Mr. Davis said, "but we feel that it is a reasonable one. We always keep products and profit in mind when we plan it. When either of these points falter, we go to the employees and tell them the facts. They have always helped us straighten out the difficulties. We want our employees to be proud of Raybestos just as we want to be proud of them. For instance, we are proud to have ninety-six family groups represented by two or more people on our payroll. We're a growing concern, and they are growing with us."



LEADING GRADUATES of Raybestos Speakers Class receiving awards for R. B. Davis, vice president and general manager of The Raybestos Division.

TEAMWORK in INDUSTRY

By RALPH E. LOPER, President, Teamwork Foundation, Inc., Fall River, Massachusetts

THE author of this article speaks out of his many years of experience on one of the most important topics of our times. What he has helped others to do and many managements have done "on their own initiative" may be repeated indefinitely through a combination of common sense, honesty and genuine humility.

WE ARE all impressed by radio announcements of the millions of dollars lost due to strikes in American Industry. The soft coal strike, the Railway strike and the Chrysler strike are recent typical examples.

In spite of their high cost, strikes are not nearly so serious a handicap to industry as is the failure of industry to develop the latent abilities of American workers.

Right employee relations are primarily the responsibility of management. Only top management has the authority to put the right kind of constructive plans into effect. Top management cannot avoid their responsibility by passing the buck to labor leaders or statesmen.

It is not difficult to get wholehearted cooperation from union labor when they are convinced that management is absolutely on the level with them and has a plan that is worthy of their all-out cooperation.

Workers can be expected to be entirely reasonable regarding work loads, wage rates and working conditions when they feel they are part of the team, with a voice in matters affecting them and with confidence that those in authority really care what happens to them.

Purely materialistic industrial incentives are entirely inadequate to produce the climate in which teamwork will thrive, and the latent abilities of the workers can be developed. One can talk about Teamwork until he is blue in the face, but unless human relationships are right, it will not come.

When, however, a manager of ordinary ability is sincere in the desire to deal fairly with his workers at all times; is not too proud to apologize when he is wrong; is ready to discuss his problems with the workers and to encourage suggestions from them, he can count



RALPH E. LOPER

upon teamwork and results which will surpass his fondest expectations.

The management of a shoe company won out in a very bitter strike and was able to start operations on its own terms. The employees, however, were resentful and bitter, production and quality suffered. For two years the unhappy situation continued. Then management had a change of heart and decided to seek a constructive solution which gave the workers a voice in matters affecting them and a share in the results of their teamwork.

Owing to the bitterness and suspicion which previous conditions had left, it took a full year to get the desired results. Improvement continued steadily and was permanent. At the end of five years, I found these results:

1. Employment has been stabilized.
2. The productivity of the workers has increased more than sixty per cent.
3. The workers own more than forty per cent of the stock of the company.

4. They have elected one of their number to the Board of Directors.
5. The best of feeling exists throughout the plant and management expressed the hope that the workers would soon own control of the voting stock.

If space permitted, a great number of examples could be presented where these same principles have been applied successfully—in companies in Canada, in California, and many other parts of this country. One more instance that comes close to home and that is right up-to-date will suffice to show that this approach is fundamentally sound and practical in industry.

In the summer of 1948 the President of a New England company employing about five hundred workers, came to me and said that due to strife in his plant between two unions, conditions were chaotic and although they were well equipped with modern machinery, it looked as if they were about done in New England. The Board of Directors had authorized two engineering firms to seek out a place in the South where this plant could transfer its activities.

We found two unions inside the plant scrapping among themselves over jurisdictional matters, and a third national union on the outside stirring up trouble, hoping that both these unions would lose out and that their union would become the bargaining agent.

At the time, the efficiency of the plant was low, the quality of its product was poor. Yet they were making good money because the market conditions were so unusual in textiles, that second quality cloth sold for the same price as first quality. The Board of Directors realized that in the long run the situation was hopeless unless something was done about it promptly.

We worked out a simple form of profit sharing to help encourage the employees in getting together and working with management. It was designed to show the employees that management intended to be fair with them; needed their help and was willing to reward those who worked with them.

(Continued on page 21)

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NEW BRITAIN industrialists recapture school day memories. (Left) Executives visit the first grade of the Chamberlain School. (Center) E. L. Forbes, superintendent of schools, speaks to one group in the high school library. (Right) Luncheon is served at the Senior High School Cafeteria.

Schools Entertain Industrialists at Open House

BUSINESS - INDUSTRY - EDUCATION DAY works both ways. At least it does in New Britain, where industrialists made a tour of the public schools on May 18 to observe modern educational trends while classes were in session. Last October 5th, the local schools closed for the day in order that teachers and members of the educational system might visit local plants. About 540 educators visited New Britain's eight largest plants on that day, inaugurating a new trend in industry-education cooperation.

Under the guidance of members of the New Britain Board of Education, industrial executives began their tour of the schools at 9:00 A. M. with different groups assigned to the Senior High and E. C. Goodwin Technical School, the

junior high schools and elementary schools.

They witnessed the modern efforts of educators to develop children in habits of living, mastery of tools of learning, ability to earn a living, worthy use of leisure time, a spirit of citizenship that reflects respect for authority for right, justice and for the democratic way of living.

Members of the groups assembled at the Senior High School auditorium at 11:15 for a program of brief talks and musical selections. President Edward D. O'Brien of the Board of Education, speaking on "School Needs," told of the board's \$3,000,000 proposed school building program. Ernest F. Forbes, superintendent of schools, discussed the general administration of the city's

schools, and expressed his thanks to Miss Ruth F. O'Brien, acting supervisor of elementary education and Sidney L. Gibson, supervisor of business administration, and others, for arranging the program.

Principal Vincent Sala of the Senior High School reported to the guests that the courses at the school are designed to promote individual preparation in terms of needs, vocations and interests. In addition to recognizing the demands of trades and professions, of business and higher education, he said, the curricula provide that no student will complete a given course of study without having acquired a foundation for contribution to adult society.

(Continued on page 24)

A GROUP OF INDUSTRIALISTS gathered at the library. At the right is shown the art room at Washington Junior High School.



Your Officers and Directors Invite You to Attend the

135th
ANNUAL MEETING
and
CONFERENCE

of the Manufacturers Association of Connecticut, Inc.

To be Held at

Yale University

NEW HAVEN

SEPTEMBER 12, 1950

PROGRAM

REGISTRATION . Sprague Hall Lobby	9:45 A. M.	BUSINESS SESSION .. Sprague Hall ..	2:00 P. M.
SALES CLINIC Sprague Hall Auditorium	10:00 A. M.	PRODUCTION CLINIC . Sprague Hall	2:15 P. M.
LUNCHEON ... Yale Dining Hall ...	12:15 P. M.	PRODUCTIVE POWER SHOW	
LUNCHEON SESSION .. Yale Dining		Sprague Hall	4:00 P. M.
Hall	1:00 P. M.	COCKTAIL HOUR . at St. Elmo Club	5:15 to 6:15 P. M.

Speaker: Murray Shields, Vice President, Bank of Manhattan, New York, N. Y.

ANNUAL BANQUET

Yale Dining Hall

6:30 P. M.

PRESIDING	William A. Purtell, <i>President</i> <i>The Manufacturers Association of Connecticut, Inc.</i>
INVOCATION	<i>Clergyman to be selected</i>
WELCOME	<i>His Excellency</i> Chester Bowles <i>Governor of Connecticut</i>
PRESIDENT'S REPORT	William A. Purtell
PRESENTATION OF SERVICE AWARDS To Association Member Companies in Business Fifty, Seventy-five and One Hundred Years or More	
THE DUTY OF A FREE COUNTRY IN AN UNSETTLED WORLD	
	<i>The Honorable</i> John W. Bricker <i>U. S. Senator from Ohio</i>

HAVE YOU MAILED YOUR RESERVATION CARD ? ? ?

(If Not Please Mail It Before September 1st)

NEWS FORUM

This department includes a digest of news and comment about Connecticut Industry of interest to management and others desiring to follow industrial news and trends.

THE BRIDGEPORT WORKS of General Electric Company entertained nearly 750 stockholders and their guests recently during the first Stockholders Open House ever held by General Electric.

At a meeting in Building 110, usually used for manufacturing and warehousing, stockholders heard Bridgeport's Mayor Jasper McLevy praise the company's role as a community citizen. H. L. Andrews, vice president and general manager of the Appliance and Merchandise Department, and C. C. Walker, vice president and general manager of the Construction Materials Department, told the visitors of General Electric's appliance and construction materials' sales prospects for the remainder of 1950.

Following the meeting the stockholders were served a buffet lunch and were then offered a choice of activities including a plant tour, demonstration of electric cooking and home laundering with electricity, and a motion picture portraying other G-E plants and their activities, entitled "By Their Works."

C. M. Lynge, manager of Employee and Community Relations of the Appliance and Merchandise Department, presided at the meeting.

A souvenir program distributed to

stockholders disclosed that General Electric's Bridgeport works covers 94 acres of land and has a total floor area large enough to accommodate 40 football fields. The Works cafeteria, the stockholders learned, prepares an average of nearly 1,700 meals daily. Recreational facilities for employees include an athletic field with four softball and baseball diamonds, an archery range, three horseshoe courts and a shuffleboard court.

Other similar open house events have been scheduled at G-E plants at Lynn, Mass., Oakland, California and Ontario, Canada.

★ ★ ★

THE BRISTOL COMPANY, Mill Supply Division, Waterbury, has announced the addition of smaller size socket set screws and cap screws to its line of multiple-spline socket screw products.

These are especially designed for use in small assemblies for equipment such as cameras, scientific instruments, electronic equipment, clocks, computing machines, and dental and surgical equipment.

★ ★ ★

A "FLYING SAUCER" is now in production at the Bassick Company



THIS MONTH'S front cover photo, by Josef Scaylea, is a fishing boat at the dock, Stonington, Connecticut.

plant in Bridgeport. Actually, it is a new type caster, 3 1/16 inches high, consisting of a 3 inch diameter wheel on a swivel base. The wheel, instead of being round to tread vertically, is saucer-shaped and rolls at an extreme angle. The manufacturer says that this feature enables the "Flying Saucer" to roll over obstacles and move more easily on rough floors than conventional casters of equal overall height.

It is designed for relatively light equipment, such as shoe racks, garage equipment, dollies, etc., which require a caster both low in overall height and fast swiveling for quick, easy movement in any direction. Plate and saucer are made of heavy gauge steel, formed and embossed for great strength.

★ ★ ★

AT THE ANNUAL MEETING of the Winsted Manufacturers Association, held recently at the Winsted Club, the following officers were re-elected for the coming year: President,

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★ ★ ★

THE CONSTRUCTION of a one-story addition to the plant of Uarco, Inc., got under way in Deep River recently. Gregson Barker, vice president of the firm and manager of the eastern plant, revealed that the new building will add approximately 22,500 square feet of manufacturing space to the plant.

Additional employees will be hired following completion of the plant. Uarco is one of the town's two largest industries, the other being Brass Goods, Inc.

★ ★ ★

THE HOLLYWOOD INFLUENCE was strong in New Haven recently when the motion picture, "Winchester '73," was premiered at the Shubert Theater. Nearly 500 movie notables, industry leaders and members of the press gathered in New Haven to launch the film story of a Winchester Repeating Arms Co. rifle that "helped to win the West."

Miss Shelley Winters, star of the film, and William A. Scully, executive vice president and sales manager of Universal Films, Inc., took part in the festivities, which included a shooting exhibition at the East Haven Rifle Range and a buffet supper attended by 388 guests in the Hotel Taft ballroom.

At the Shubert, prior to the special filming, President John M. Olin of Olin Industries, presented the rifle used in the picture to Miss Winters.

★ ★ ★

THE PRODUCTION OF SLIDE FASTENERS by the U. S. Rubber Company, Shoe Hardware Division, has recently been discontinued. Albert Hagan, division manager announced that exhaustive tests have shown that several suppliers of slide fasteners have a product which meets requirements of the rubber industry, making it unnecessary to operate the small and special unit at the Shoe Hardware Division.

Approximately 30 skilled employees are affected by the elimination of the department. Facilities for buckles, lasts and machine shop items have been modernized and expanded and will continue at present production rates.

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Proof Presses, Balers, Cutters*



OFFICERS AND DIRECTORS of the Connecticut Light and Power Company look on as President R. H. Knowlton breaks initial ground for construction of the utility company's new central office building near the Wilbur Cross Parkway in Berlin. Left to right are Vice President C. J. Allen, Treasurer J. M. Kramarsik, Comptroller L. E. Reynolds, Division Manager A. S. Jourdan, New Britain Manager H. T. Corcoran, Assistant Secretary R. F. Probst, Executive Vice President S. R. Knapp, Vice President E. J. Amberg, General Superintendent W. W. Forman, Vice President R. P. Stacy, Assistant Treasurer R. P. Peale, Mr. Knowlton, Director H. A. Tirrell, William Noble, Jr., contractor; Director C. S. Stevenson, Director W. E. S. Griswold, Sr., Purchasing Agent F. M. Reinhold, Board Chairman C. L. Campbell, Director J. B. Byrne, and Vice President C. T. Hughes.

JAY E. RAND, vice president of the Orford Soap Company, Manchester, the manufacturing subsidiary of the Bon Ami Company, has been elected vice president of the parent company, located in New York City.

Mr. Rand will be in charge of all manufacturing and mining activities of the company. The manufacturing factories are located in Manchester, Montreal, Canada and Sydney, Australia. The mines are in New Hampshire, North Carolina, Colorado, Canada and Australia.

A separate research organization is located in New York in addition to the manufacturing, mining and administrative locations.

★ ★ ★

THE PRESENTATION OF FIVE 50-year service awards at one time is unique in the annals of Farrel-Birmingham Company, Inc., Ansonia. Such an event took place recently as Franklin Farrell, Jr., former Chairman of the Farrel-Birmingham Board of Directors, presented 50-year diamond-studded pins to Henry T. King, Roderick R. Hazard, Christopher C. Harris, Joseph B. Wolfe and Carl F. Schnuck.

These five men now join a select

group which included ten other active and five retired employees of the company, all with service records of from 50 to 58 years.

These half-century veterans form the senior division of an "Old Timers Club" composed of 336 members who have been employed by the firm for 25 or more years.

An appropriate comment at the occasion was made by Mr. Schnuck, director of engineering at Farrel-Birmingham, who remarked, "This all seems to uphold the adage that 'Connecticut is the Land of Steady Habits.'"

★ ★ ★

BOSTITCH, INC., Westerly, Rhode Island, the world's largest manufacturer of staples, wire stitchers and stapling machines, has announced the adoption of a new, insured pension plan, effective May 1, 1950, that compares favorably with the best plans offered by leading industries in this country.

The Bostitch Plan, based on a guaranteed minimum monthly pension of \$100 including Social Security, at age 65, for twenty-five years of company service, is a combination contributory and non-contributory plan that will benefit sales personnel as well as factory employees.

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All eligible employees receiving an annual base wage under \$3,600 are covered under the plan at company expense, with no cost to employees. Depending on the number of years of company service, these non-contributory employees may retire at age 65 with a monthly pension as high as \$160 including Social Security.

Employees earning more than \$3,600 may voluntarily contribute fixed amounts, according to their wage clas-

sification, to increase their monthly pension at age 65. Additional company contributions are made to match these employee contributions.

Company President Joseph D. A. Whalen and Treasurer John E. Scully, who drew up the plan, have included two outstanding features. The Bostitch Plan is an insured plan which guarantees all pensions earned under the plan whether or not the company continues to operate successfully in the future. The second feature is credit for factory

employees for service prior to May 1, 1950, back to age 25.

★ ★ ★

DIRECTORS OF TERRY STEAM TURBINE COMPANY have recently elected Lucius Rossiter as chairman of the board of directors and John D. Stout as president and treasurer, succeeding Mr. Rossiter.

The new chairman has been associated with the company since 1913, and became its president in 1927.

Mr. Stout has served the firm for 41 years. For many years he managed the New York office, moving to the Hartford plant in 1930.

Leonard C. Fogg was named vice president and factory manager and A. Lindsay Thomson was named secretary and assistant treasurer.

★ ★ ★

CONSTRUCTION OF A \$100,000 paper converting plant to be located in Old Saybrook, will get underway in the spring of 1951, according to an announcement by Jeremiah T. Downing, president and treasurer of the Saybrook Dock Corporation.

The new industry, which will employ 50 to 75 persons to start, will receive raw paper from Maine and Canada, process and convert it into decorative papers and boxes. Metallic and glossy paper will also be manufactured.

The plant will be constructed along modern lines and will be a one story structure.

★ ★ ★

AT THE ANNUAL MEETING of the Manufacturers Association of Hartford County, held at the Farmington Country Club, Jesse W. Randall, president of The Travelers Insurance Company, spoke to the group on the role of insurance in business.

Mr. Randall said that prudent investment in industrial insurance programs allows management to tackle the normal risks of competition and business without fear of natural catastrophe and damage suits. He described the contributions of the insurance industry to the community. In Connecticut, he said, many thousands of people are employed by insurance companies. The industry offers opportunity for young men and women, helping a city like Hartford to "hold its own against the magnet of New York."

At the business session of the Association's annual meeting, the group voted itself out of existence, naming three incorporators to form the Hartford County Manufacturers Association: John H. Chaplin, president of



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Veeder-Root, Inc., Hartford; Richard L. White, president, Landers, Frary and Clark, New Britain, and Oscar G. Knapp, president, Clark Bros. Bolt Company, Milldale.

★ ★ ★

THE ARROW-HART & HEGEMAN ELECTRIC COMPANY, Hartford, has announced a new, size 4 "RA" Magnetic Starter. According to the manufacturer, the compactness of the unit is achieved by the use of a patented right angle balanced mechanism, which employs full magnet power without lifting extra weight.

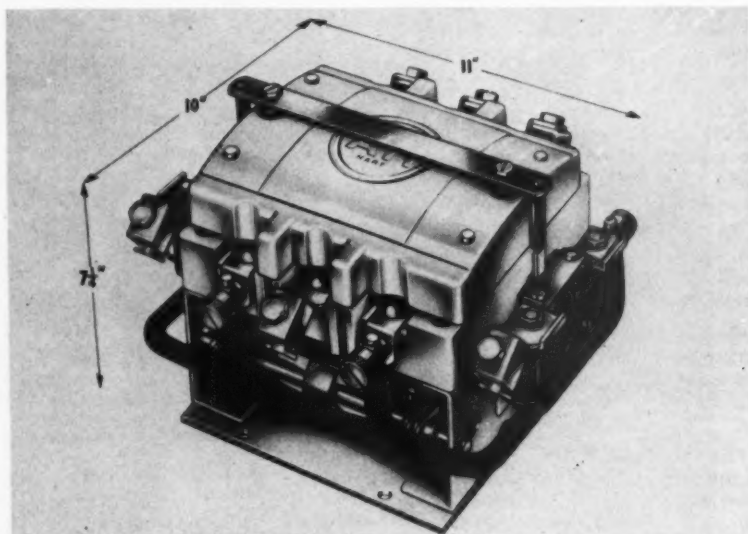
Arc control is obtained by certain design innovations. Wiring is straight through, and the design of the starter permits ample working space for ease of installation and servicing.

Concerns in Hartford, East and West Hartford received more than half of the total, or \$415,739. Business of other Connecticut cities included, New Haven, \$11,432; Waterbury, \$6,125; and New Britain, \$6,050.

★ ★ ★

AS A MEMBER of the Industrial Problems Committee of the National Association of Manufacturers, Roger E. Gay, president of the Bristol Brass Corporation, has revealed the committee's concern over the hesitation of Americans to risk their money in investments. The NAM committee is now searching for an answer to this problem.

"The incentive to risk money in business and thereby provide a healthy flow of capital for industry seems to be



THE NEW size 4 "RA" Magnetic Starter recently announced by The Arrow-Hart & Hegeman Electric Company.

ACCORDING TO A REPORT of the Economic Co-operation Administration, forty-six companies in 18 Connecticut cities supplied 11 Marshall Plan countries with products valued at \$732,874 in the 10-day period from January 11 to 20.

The payments show diversity of Connecticut's products — from bean seeds, cotton bags and tobacco, to airplane engines, electric switches and bookbinding machinery.

United Aircraft Export Corporation of East Hartford tabulated the largest single amount during the period, with payments of \$144,679 for shipments to French and Dutch air lines.

gone," Mr. Gay commented. He said that while industry is not seriously crippled yet, the situation could become most serious.

"We must maintain investments from 16 to 20 billion dollars a year," Mr. Gay warned. He said that the Industrial Problems Committee has not yet reached a clear-cut approach to the problem, but is studying the possible reduction in capital gain taxes which it would recommend to the government.

★ ★ ★

GEORGE LUNDQUIST, vice president of the Eagle Lock Company, Terryville, has been elected to the com-



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pany's board of directors, and S. Louis Mastorgi has been named secretary-treasurer.

Mr. Lundquist joined the company in December, 1947 as production manager and became a vice president in April of this year. Mr. Mastorgi started his employment with the company as chief accountant in 1941. He became assistant secretary-treasurer in 1943 and comptroller a year later.

★ ★ ★

ELLIS C. MAXCY of North Haven was elected a vice president of The Southern New England Telephone Company at the regular quarterly meeting of the company's board of directors. In this position Mr. Maxcy, who was formerly assistant vice president, will be responsible for union-management relations of the company as well as for all the firm's employment, training, health and welfare programs.

Mr. Maxcy was first associated with the telephone company in 1937 as its supervisor of education. He was made an assistant to the vice president in 1943 with the responsibility for the development of employee relations. Two years later he became general personnel relations supervisor; and then in 1948 was promoted to assistant vice president.

At the same meeting the directors declared a dividend of 45 cents per share on the company's capital stock.

★ ★ ★

THE TRANSFER OF John J. Curry from the position of resident manager of the Sandusky, Ohio plant of New Departure Division, General Motors Corporation, to that of resident manager of the division's Meriden plant has been announced by Milton L. Gearing, general manager.

Mr. Gearing also announced that William T. Murden, resident manager of the Meriden plant since 1948, has been named assistant to the general manager on special assignments. Alfred F. Herold has become resident manager at the Sandusky plant and John M. Barton has been appointed Bristol plant manager. Harry D. Hall, formerly assistant to the division's general manufacturing manager, George A. Smith, has been named executive assistant to Mr. Curry at the Meriden plant.

★ ★ ★

HANLON AND COMPANY, Hartford, has recently presented to industry

a new device designed to eliminate costly machine breakdowns, work spoilage and tool breakage. Detect-O-Matic was invented and developed by Mr. Hanlon, president of the company.

The maker claims that an important feature of the device is that the mechanical load on any electric driven machine is visual at all times. By means of a gradual dial with pointer, the operator can also determine the reason for load increase. The Detect-O-Matic is said to be simple and economical to install and use.

It consists of a small metal box mounted on the front of the machine. Three wires connect it to the motor.



THIS SIMPLE DEVICE, "Detect-O-Matic," developed by Hanlon and Company, Hartford, is receiving wide acclaim by industry as an aid in protecting machinery and motors against mechanical overloads.

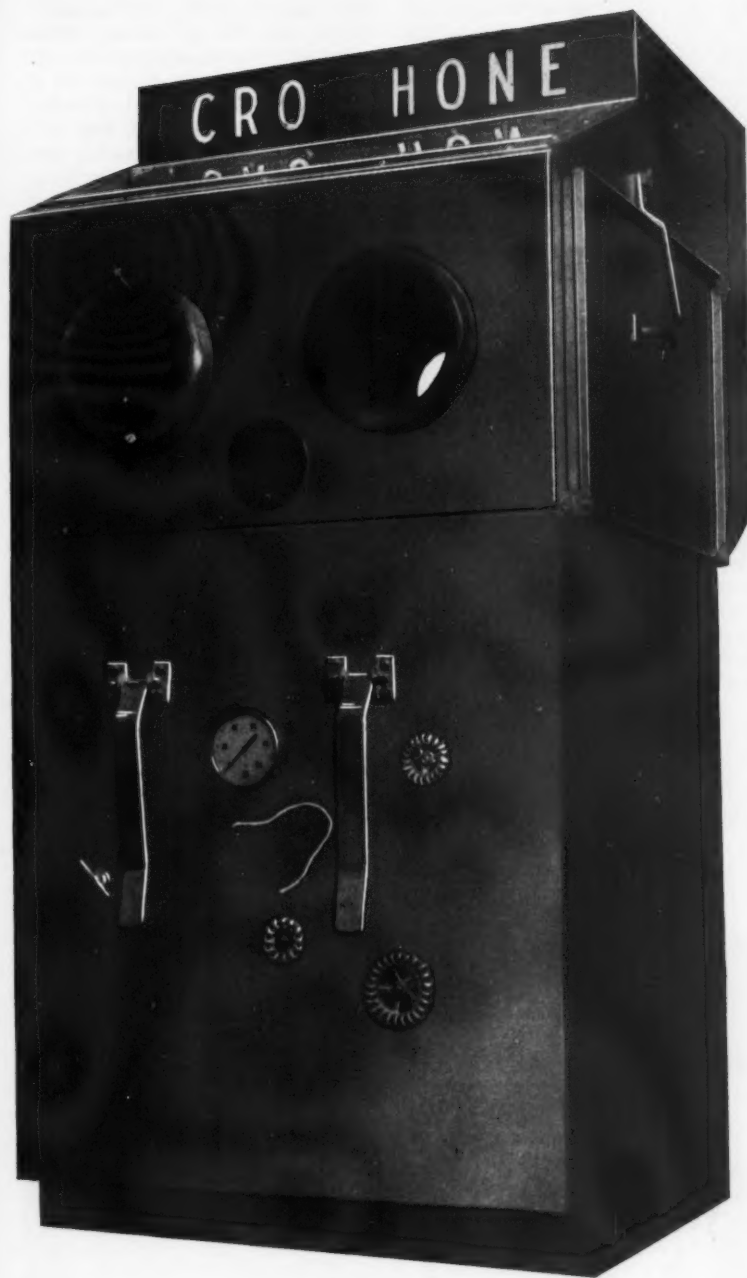
CONNECTICUT PRINTERS, INC., Hartford, has recently purchased an 11-acre tract of land in Bloomfield to be used for the construction of a new plant of approximately 100,000 square feet. Start of construction awaits disposition of the present Case, Lockwood and Brainard building on Trumbull St. in Hartford and the Kellogg and Bulkeley quarters on Franklin Avenue. The two firms were merged in 1946 to form Connecticut Printers, Inc.

The new plant will contain both the letterpress and lithographic divisions.

★ ★ ★

DRIVEN BY THE NEED to overcome the "various inadequacies and inconveniences" of the wet-blasting equipment used in their own plant, engineers of The Cro-Plate Co., Inc., Hartford, designed its own wet-blaster, the "Cro-Hone."

Cro-Plate claims these outstanding



"A COMPACT WET-BLASTER designed for easy maintenance and low cost"—the maker's description of the new Cro-Hone now being produced by The Cro-Plate Co., Inc., Hartford.

features: All metal parts which come in contact with the liquid slurry are stainless steel or brass, thus eliminating corrosion; siphon jet guns and carefully engineered air agitators obviate the use of mechanical circulating pumps and other moving parts, virtually eliminat-

ing down time for maintenance and repair; two side openings, splash proof work loading doors enable the standard 30" x 30" cabinet to handle large or heavy work with ease.

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tion, and a large, 28" x 15" window is set so that tall or short operators may view the work under the blast. The filter is of the drawer type and may easily be removed for washing. Adequate lighting is provided by two-position illumination.

Theodore L. Brantley, Jr., President of the Cro-Plate Co., Inc., states that the many successful applications found during the developmental engineering period indicate that wet-blasting will soon be an accepted industrial tool of almost universal usage.

★ ★ ★

THROUGH the development of an optically visible photographically invisible laminated grid, and statistical "bars" on special adhesive-backed tape in rolls, Chart-Pak, Inc., 104 Lincoln Avenue, Stamford, Conn. has applied prefabrication to the graphic arts. These bar tapes which come in cross-hatch, double cross-hatch, numbered and calendar months, vertical and horizontal lines, dotted and solid black (see photo of Bar Tape Application), are particularly effective on the laminated grid boards developed by Chart-Pak, for the numbered grids facilitate accurate placement and the board surface permits easy and clean removal or transfer. The laminated surface may be written on in ordinary ink, India ink, pencil or crayon—and all easily removed with a damp cloth.

The boards may be used indefinitely which adds to the savings! When photo-offset or photostated the product of a draftsman is obtained for the grid lines are dropped in the process.

For organization charts, flow charts and layouts, Chart-Pak also has available prefabricated, adhesive-backed "boxes" (i.e. rectangles in eleven different sizes) with clear sharp "drawing-pen" lines. Thin lines, heavy lines, broken lines and arrows come in rolls on white acetate fibre tape. Two sizes of laminated grid boards are presently available, 12" x 18" and 22" x 32". The regular boards have laminated grids on both sides.

A Budget Board offered on an "à la carte" basis has the same numbered grid and surface as the other boards but on one side. It is available to those seeking a low-priced, very satisfactory utilitarian unit. Introduced for the first time this year to the commercial market, it is in use by industries, financial institutions, management consultants and State and Federal Agencies throughout the country.

The company was organized last December to provide a speedy, low cost method to business and industry for making organization, production and practically all types of charts, which can be made or changed by an executive's artist. Officers of the company are Earle F. Gill, President, former executive personnel division of

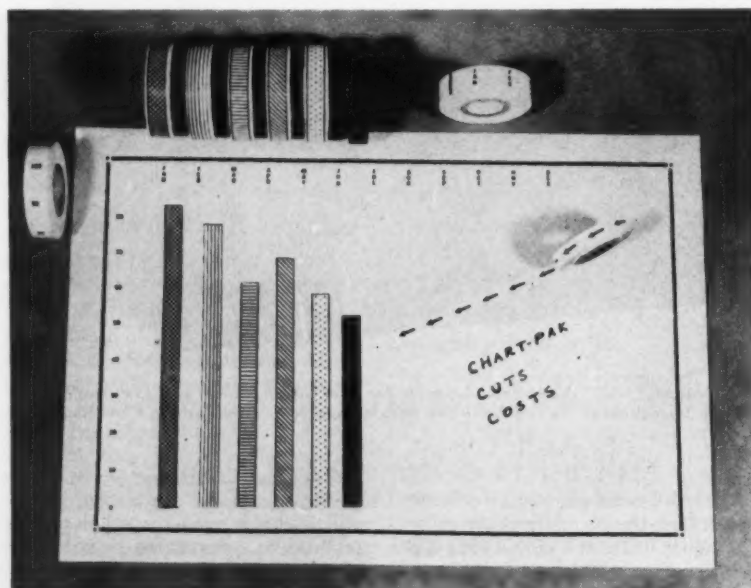


CHART-PAK includes bantypes of various colors and designs for use in developing charts like this.

General Foods; Aldege N. Lariviere, Executive Vice President, former district representative, Bureau of National Affairs; and Harold O. Frohbach, Vice President, former executive, General Mills Company.

★ ★ ★

THE STAMFORD ROLLING MILLS CO. of Springdale, has recently been awarded the first annual certificate for Improvement in Appearance of Industrial Buildings. James O. McCue, president of the firm, accepted the award from Benjamin Bogin, chairman of the Stamford-Greenwich Manufacturers' Council, which will make the award each year.

Mr. Bogin, in presenting the award at ceremonies at the plant, said that the firm had achieved the greatest results in 1949 in the general improvement of plant facilities and site. He pointed out that industrial organizations must become more sharply aware of the value of the aesthetic quality of plants, buildings and grounds, and he expressed the hope that the first award would provide incentive for a more intensive improvement project among industries in the Stamford-Greenwich area.

Teamwork in Industry

(Continued from page 10)

Several committees were organized among the workers to help administer the plan and to put into effect programs which would benefit both workers and management.

One committee was formed to work on safety for the sake of the employees—not to reduce costs or save insurance, but simply to save headaches among employees. That committee of workers accomplished their work so well that although the plant had a normal rate of accidents when the plan was started, the accidents were cut in half in the first six months. This record was cut in half during the second six months. The accidents today are much less than five per cent of what they were when the plan was started. This is just one bit of evidence of the good will and the cooperation which developed among the workers in the plant.

In April 1949, the market in textiles broke sharply and for a time that plant had to be shut down completely. The market was thoroughly demoralized and cloth had dropped in price to the point

where no one really knew what it was worth. The plant had hardly been shut down a week when the union representatives stated in a conference, that they were ready to accept a wage cut voluntarily if this would help in opening up the plant.

Management knew that this was not the solution, but that unusual suggestion on the part of the union workers created so much additional confidence in management toward those workers, that within ten days the plant started up again.

Today that plant, which in 1948 had planned definitely to leave New England, has completely given up that idea. They are operating three full shifts. They are making money. Their weaving efficiency is much greater than it was. There has been a cut in the cost per unit of product in excess of 30% with no cuts in wage rates and practically no new machinery. The amount of second quality cloth was reduced by 75% and the standards for grading the quality of cloth were made much more rigid. These results have come out of the type of teamwork which those employees and management have developed.

Real teamwork can pay higher wages without raising prices. Real teamwork and average ability can build mutual prosperity which will delight both men and management.

The sure foundation for such teamwork is through faith and mutual confidence built upon honest and unselfish relationships.

We are all concerned over the progress of Communism in the world today. Most of us would like to do something practical about it. The best opportunity many of us will have lies right where we are in industry or commerce.

America can make a much greater contribution towards world peace when we have applied a basis at home for creating peace and harmony and teamwork in industry.

Many industries have shown us the way. They have proven their methods by years of successful teamwork. Why not profit by their demonstrations?

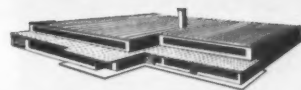
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OBSERVATIONS

By N. W. FORD

Executive Vice-President

Quoting an editorial from the "Fort Lauderdale (Fla.) Daily News," J. W. Gore in a recent issue of the "Tax Outlook" (N. Y.) tells the following story which points a moral for Americans:

"There may be something of a moral for the American people in what is happening to the sea-gulls up in St. Augustine, now that the shrimp fleet has left the area for Key West.

"It seems the gulls have forgotten how to catch fish for themselves. For many years they have been depending on scraps and waste thrown overboard from the shrimping fleet. The free dinners made it unnecessary for them to use their own talents.

"But suddenly, the shrimp fleet went away. The gulls have not been able to adjust themselves to the new situation. The reefs and shores around St. Augustine are lined with long, silent rows of gulls with their dark eyes turned prayerfully out to sea—waiting for the shrimp fleet and the free meals to return.

"As generation after generation of gulls learned to depend on the shrimp fleet, parent gulls apparently forgot to teach their little ones the age-old methods of catching fish. So today, the gulls are starving.

"It is a paradox that nature thus gives us. Here are some of the most independent creatures of the universe, with talents to take care of themselves, victimized because they succumbed to the 'something for nothing' lure. They became dependent to such an extent that parents apparently forgot to teach their offspring how to get along otherwise. With the free food gone, the offspring of the indolent parents are paying the penalty.

"We wonder if people aren't a great deal like the seagulls of St. Augustine. We wonder how many Americans have swallowed the idea of the welfare state

until they think it is no longer necessary to teach their offspring that the day of government handouts and security for all may sometime draw to a close. And we wonder then, how many Americans may be left like the gulls—puzzled and bewildered because their sustenance has disappeared and they have no resources of their own to fall back on."

★ ★ ★

"A compilation of the orders already issued by the Federal Trade Commission shows that there are more than 2,200 different business practices that

have been held to be illegal," said Benjamin F. Fairless, president, United States Steel Corporation, in an address at the Boston Jubilee of 1950. "So any newcomer in our fields of business would do well to memorize this list with painstaking care before he even unlocks the door of his own office.

"What we need," Mr. Fairless went on, "is not a tightening of the laws or a loosening of them, but a complete redefinition of lawful business conduct. As Lowell Mason put it: 'The Comintern loves it when the men of America who govern, pit themselves against the men of America who produce, and it's time that the Government and business stopped playing cops and robbers with each other. . . .'"

"If the realistic and informed men of government will ever sit down with reasonable and experienced men of business and make up their collective mind as to what 'monopoly' really is, what 'competition' is, what business conduct is ethical and proper, and what business conduct is injurious and wrong, I think we will find fewer monkey wrenches in the machinery, and the Government will be able to get out of the crutch business in short order. I

Art

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believe we need then have no fears about our economic system."

★ ★ ★

Of every 1,000 Americans, 40 are on a Federal, State or Local public payroll—and that does not include members of the armed forces. The U. S. Census Bureau in reporting that figure said

that the total number of public employees in October (1949) stood at a new record 6,204,000, or more than one-tenth of all workers in the U. S. Their total pay for that month (October 1949) was \$1,406,000,000.

That amounts to about \$16,000,000,000 a year. The Commerce Department has estimated that when the 1,500,000 armed services personnel are included the total annual public payroll runs to the staggering (tax necessity) total of about \$21,000,000,000.

Of the total "government" workers, the Federal Government accounted for 2,047,000, the States 1,037,000 and smaller "government" units—cities, counties, schools and the like—3,120,000.

Schools Entertain Industrialists at Open House

(Continued from page 11)

Other speakers among the educators were Miss O'Brien, Harry Wessels, principal, Nathan Hale Junior High School; Frank A. James, vice-principal, Senior High School; Newell S. Ames,

chairman, Commercial Department, Senior High School; and Herbert H. Wilber, director, E. C. Goodwin Technical School.

Dr. Robert J. Stadler, a member of the Board of Education, welcomed the guests. A musical program under the direction of Vincent DeBenedictis, director of music in secondary schools, was presented by junior and senior high school pupils.

Among the 200 visiting manufacturers were several top executives who received their education in the local schools, and who started from the bottom in local industries to rise to their high executive positions.

New Britain may well be labeled a pioneer in the New England area in this highly important experiment to bring industry and education closer together in understanding and cooperation.

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AN IMPORTANT ADJUNCT to the Open House was a half-hour radio program featured on Station WSTC. Here, Dr. Wilbur Miller of American Cyanamid Company interviews visitors so that their impressions can be expressed.

Where the Future Begins

(Continued from page 5)

to the Patent Department, where an exhibit of patents obtained from countries all over the world was displayed.

Interesting sidelights of the tour were "Electronic" registration, whereby all visitors were tabulated by automatic devices; a skilled demonstration by a glassblower; and an extensive exhibit, showing safety precautions which are enforced. Door prizes consisted of fifty complete sets of MELMAC Plastic Tableware.

More than 800 laboratory personnel are now employed at Stamford, and more than half of these are technical graduates. Among them, you will find micologists, microscopists, biochemists, or almost any other type of trained scientist. The work these people do ranges from basic or "pure" research to application studies on the problems of dozens of different industries. With the major exceptions of the research and development laboratories of the Calco Chemical Division, Bound Brook, New Jersey, and the Lederle Laboratories Division, Pearl River, New York, vir-

tually all company research is conducted at Stamford.

American Cyanamid Company, which was founded in 1907 to produce calcium cyanamide for fertilizer, has expanded and diversified until today it is one of America's important chemical companies. In the firm's thirty-eight plants are produced pharmaceuticals and biologicals, dyes and pigments, surgical sutures, plastics, heavy chemicals, fertilizers and insecticides, and industrial chemicals, to mention only a few.

The Research Laboratories at Stamford are completely equipped so as to give all possible aid in the development of new products, in testing and evaluation work, and in adapting the Company's products to the specific needs of its customer industries. Separate laboratories, for example, deal with such developments as chemicals for the improving of paper, including wet-strength papers; new chemicals for the flotation process of separating ores; shrink-proofing compounds, and finishing chemicals for the textile industry; compounds used for the production of tires and other rubber goods; materials for the heat-treating of metals, agricultural chemicals; pharmaceutical products; and chemicals used by a wide variety of other industries.

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ARE YOUR WAGES IN LINE?

By RICHARD M. STORY, JR., *Assistant Professor of Management*

THE two primary requirements for sound wage administration are (1) proper internal alignment and (2) proper external alignment. Proper alignment is accomplished through the use of a soundly conceived, properly administered system of job evaluation, and its effectiveness is largely within the control of the firm to which it pertains. On the other hand, proper external alignment is not largely within the control of the firm interested in sound wage administration, since it involves consideration of the general "level" of rates paid in the community and in some cases, in the industry as a whole. Furthermore, these rates must be obtained from companies which may or may not have proper internal alignment of wages themselves. In order to consider the general "level" of rates, it is necessary first to obtain this "level" of rates. It is with this problem that this article will deal.

Preliminary Considerations

Before the task of obtaining reliable wage "level" data from outside sources can be undertaken, several preliminary decisions must be made. The general area to be surveyed must be determined. Generally, this will be the geographical area from which the preponderance of the surveying firm's employees are drawn. The type of concern to be surveyed must be decided upon. Normally, the companies from which wage data will be collected will be those of a roughly comparable size and employing skills similar to those required by the surveying firm. Key jobs must be selected which will cover the range of skills involved, from highest to lowest, and which will consist of jobs common in the companies selected for survey.

Finally, consideration must be given to the "fringe" items, which, although not direct factors in determining the general wage "level," nevertheless must be given consideration in keeping the firm competitive labor-wise.

Accurate Job Comparison Vital

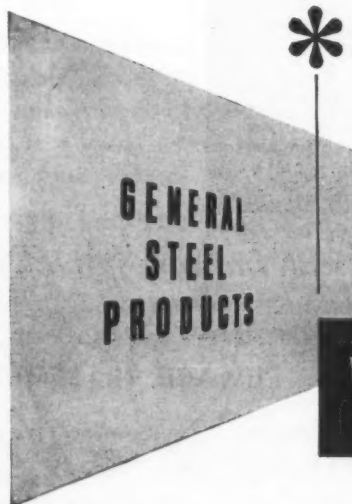
Accurate comparison of duties, responsibilities, and job conditions encompassed by the key jobs surveyed is of fundamental importance in establishing wage schedules that truly reflect the wage level prevailing in the labor market surveyed. Comparison of job titles is insufficient for this purpose, since industry today is a long way from the standardization necessary to make

such a procedure feasible. Therefore, it is necessary, first, to have accurate, complete descriptions of the selected key jobs. These, of course, will be available if the firm has a properly installed system of job evaluation. Second, it is necessary to have qualified personnel make personal contacts with the individuals in the companies surveyed who best know the jobs under discussion. Personal observation of the jobs themselves should be undertaken if possible. In this way, there can be some assurance that the rates collected will be those for jobs which actually possess requirements similar to those of the firm's key jobs, and do not have merely the same or similar job titles.

Obtaining the "Level"

Having completed the aforementioned operations, the surveying firm is now ready to secure the individual rates of the persons performing the jobs under consideration, and to establish from these rates the going "level." Care should be taken at this point to eliminate those rates which are paid for something other than competent performance of the job. Learner's rates, rates paid for services not connected with the employee's primary duties, substandard "old-timers" rates, and any others which are based upon considerations other than competent performance of the job should be eliminated.

Now comes the problem of determining from this mass of data the true level of wages as it concerns the firm's com-



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petitive labor position. The most commonly used method of attacking this problem today is by company job population. Under this method, for each key job the product of the individual company average, multiplied by the number of employees on that job is accumulated for all surveyed companies and the overall money value is divided by the total number of employees on this job in the area sample obtained. Then by plotting these results, money versus labor grade, a curve representing the going wage level from lowest skill to highest is obtained.

However, this method, in this writer's opinion, has some drawbacks when applied for the purpose of "obtaining the general level of wages". For one thing, as mentioned previously, there is no assurance that all companies surveyed have proper internal alignment. Therefore, it may well be found that some higher graded jobs in some concerns are paid lower rates than some of the lower graded jobs. Then too, it is not too likely that the same proportions of the various levels of work represented by the key jobs will be found in all companies. This means that it is possible for some low paying companies

to have a high proportion of rates for a particular job and some high paying concerns at the same time, to have a low proportion of the same job, thus tending to give, by the method outlined above, a falsely low average wage for that particular job.

Since the purpose of the wage survey is to obtain the "general level of wages" the writer believes that the best way to obtain it is to construct a wage curve for each individual company surveyed, based upon the individual rates collected as outlined above, and keyed to the labor grades assigned to the key jobs by the surveying firm. In this way proper internal alignment can be "synthesized" for the companies being surveyed. After a wage curve has been established for each company, a master curve giving the "general level" can be constructed by taking the rate from the individual wage curves for each labor grade, multiplying it by the total number of employees in the company (either factory or office, depending upon the type of wages being surveyed), adding these totals and then dividing by the total number of employees in all companies surveyed.

In this manner, the actual wage "level" for each concern is determined and the general "level" obtained therefrom by taking into consideration the relative influence brought to bear by each concern due to the number of workers it employs. *

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BUSINESS PATTERN

A comprehensive summary of the ups and downs of industrial activity in Connecticut for the thirty day period ending on the 15th day of the second previous month.

IN May, for the ninth consecutive month, business activity in Connecticut continued at a relatively high level. During that period the general index has ranged between sixteen and twenty-two percent above normal, with an over-all average of nineteen percent. The May index which is estimated at 22% above normal, one percentage point above last month, is at the best level since February 1949. A year ago the general index stood at 8% above normal after having fallen off thirty-one points in five months. The United States index of industrial activity advanced in May to an estimated 26% above normal, reflecting in part the record high production in automobiles and the continued high level of steel output.

The index of manhours worked in Connecticut factories is estimated at 27% above normal in May, an increase of one percentage point over the preceding month. As in other recent months, the increase in manhours worked in May was due chiefly to a

moderate gain in the number of persons employed. In addition, according to information released by the State Department of Labor, average hours worked per employee in May were 40.8 as compared with 40.6 in each of the two previous months. Average weekly earnings for factory workers were \$57.07 in May, somewhat higher than the \$56.69 of the preceding month. Basic hourly earnings remained unchanged at \$1.40.

Some indication of how factory vacation schedules are likely to affect total manhours worked in this state during the summer months is given in a report prepared by the Manufacturers Association of Hartford County. The report summarizes 1950 vacation plans for seventy companies employing about 64,000 persons. Thirty-one companies employing approximately 45,000 people have scheduled a two-week shutdown in July or August, and fifteen concerns with about 6,000 workers are shutting down for one week during the same months. Twenty companies em-

ploying 8,000 persons plan to stagger vacations, usually in the summer months, and three concerns with about 1,000 workers are planning shutdowns but have not decided on the dates. One company employing nearly 4,000 persons offers vacation pay allowance in lieu of time off.

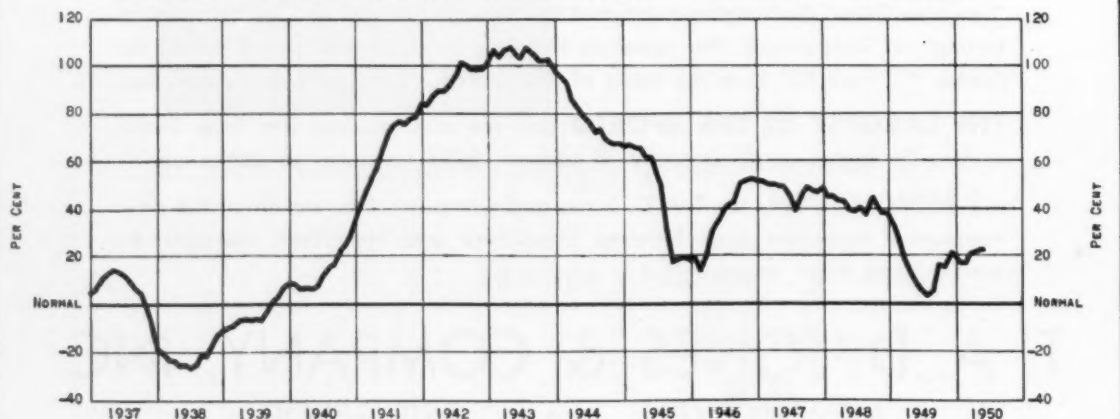
The May index of manufacturing employment in Connecticut was 24% above normal as compared with 23% last month and 16% a year ago. The State Department of Labor report for May shows that there were some 359,000 people employed in manufacturing industries throughout the State. The relative importance of the principal labor market areas is set forth in a breakdown which reveals that the number of persons employed in the Hartford area was 60,000, Bridgeport 55,000, New Haven 40,000, Waterbury 39,000 and New Britain 24,000. All together these areas account for 218,000 or 61% of total manufacturing employment.

The index of freight shipments originating in eight Connecticut cities declined slightly in May to 4% above normal. During the first five months of this year total tonnage shipped from all eight locations was about 5% below the amount forwarded in the corresponding period of 1949. Loadings of revenue freight for the country as a whole, as reported by the Association of American Railroads, was approximately 7% under the volume handled last year.

The index of construction work in progress in Connecticut is estimated at

(Continued on page 40)

GENERAL BUSINESS ACTIVITY IN CONNECTICUT COMPARED WITH NORMAL



ACCOUNTING HINTS

Contributed by the Hartford Chapter National Association of Cost Accountants to stimulate the use of better accounting techniques in industry.

PLANNING FOR PENSION TRUSTS PART II

By EDGAR J. COSETTE, JR., C.P.A.

PART I of this subject which was presented last month, discussed the reasons for the increased interest in pension plans, necessity for actuarial soundness, the contributions factor as well as the problem of profit sharing plans in loss operating years.

A simple solution to this problem would be to establish a minimum pension payment each year, with the privilege of increasing the contribution during the more profitable periods. This could be accomplished by first setting the moderate annual contribution and then relate the balance to a fixed profit figure i. e. a combination of fixed pension payment together with profit-sharing.

The next logical question is whether or not the plan should be funded. Here again, with a non-funded plan, what guarantee is there that at the time a pension is due, the necessary funds will be available to meet the obligations? The vast majority of plans adopted today are of the funded nature.

Funded plans may be operated either through the purchase of insurance or the establishment of a trust fund for this purpose. Where insurance is to be used, two types of insurance should be considered, the group annuity versus the individual policy type plan.

Under the former plan a group annuity contract is written between the employer and the insurance company, setting forth the terms and conditions under which annuities are bought and pension payments are made. This type plan may be financed in one of two ways, either the amount of annuity purchased remains fixed while the premiums increase from year to year (defined benefit type) or the premiums are

fixed, while the yearly amount of annuity purchased with these premiums grows steadily smaller (money purchase type). Incidentally, the money purchase type is rarely used for non-contributory plans. The premium arising from this policy constitutes the annual contribution to the plan.

Individual policy plans require the purchase of ordinary retirement income or annuity income policies on the eligible participating employees for the desired amount of benefits before and after retirement and in the event of death. These policies are then placed in trust under the terms of a trust agreement created by this type plan.

When the plan is to be funded without the use of insurance, the required actuarially computed contributions are made to an irrevocable trust provided for this purpose. The funds thus deposited are then invested in stocks, bonds, real estate or other investments as determined to be prudent by the trust

tee (usually a bank). When pensions become due, they are paid directly from this trust fund.

There is still another factor which must be considered at the inception of any retirement plan and that is the matter of recognition of past service for eligible employees. Coverage for past service is usually granted only to those eligible employees who are on the payroll at the time of adoption of the plan. Obviously, if past service benefits are to be provided, they must come from the company as few, if any, employees would be able to finance this feature of the plan. While the company may deduct the lump sum contribution for past service in one year, the amount may be too substantial to make such a drain on its working capital. If, however, the company wishes, it may make interim payments toward this end and still have the tax advantage of doing so, provided it does not deduct the full cost in less than ten years.

In conclusion, the following matters should be given serious consideration before the adoption of any pension program:

(1) Acquire good actuarial advice with respect not only to the initial costs of the plan, but also with regard to probable costs over subsequent years.

(2) Provide for flexibility in the plan which will allow changes as the Federal Social Security Act is revised.

(3) In planning for the security of your employees do not commit your company to possible future payments which may jeopardize their very jobs.

(4) Be certain that your contemplated plan meets all of the requirements of the Internal Revenue Code for all allowable tax advantages.

(Continued on page 40)



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Warren McArthur Corp (Airplane Seatings)	Bantam	Farrel-Birmingham Company Inc	Ansonia	O K Tool Co Inc The (T-Slot)	33 Hull St Shelton
Aircraft Instruments		Barrels		Bonderizing	
Gorn Electric Company Inc	Stamford	Abbott Ball Co The (burnishing and tumbling)	Hartford	Claireglow Mfg Company	Portland
Aircraft—Repair & Overhaul		Hartford Steel Ball Co The (tumbling)	Hartford	Bottle Openers	
Airport Department Pratt & Whitney Aircraft Division	Rentschler Field East Hartford	Bathroom Accessories		Scovill Mfg Co (steel, anodized aluminum)	Waterbury
United Airports Div United Aircraft Corp	Rentschler Field East Hartford	Autoyre Company The	Oakville	Box Board	
Air Ducts		Charles Parker Co The	Meriden	Lydall & Foulds Paper Co The	Manchester
Wiremold Co The (Retractable)	Hartford	Bath Tubs		National Folding Box Co Inc	New Haven
Air Heaters—Direct Fired		Dextone Company	New Haven	New Haven Pulp & Board Co	New Haven
Peabody Engineering Corporation	Stamford	Batteries		Robertson Paper Box Co	Montville
Aluminum Castings		Bond Electric Corporation Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven	Robert Gair Co	Portland
Eastern Malleable Iron Company The	Naugatuck	Winchester Repeating Arms Co Division of Olin Industries Inc (flashlight, radio, hearing aid and others)	New Haven	Boxes	
Newton-New Haven Co. 688 Third Avenue	West Haven	Bearings		Airline Manufacturing Company (steel cash, bond, security and mail boxes)	Warehouse Point
Aluminum Forgings		Fafnir Bearing Co (ball)	New Britain	Claireglow Mfg Company (metal)	Portland
Scovill Manufacturing Company	Waterbury 91	New Departure Div of General Motors (ball roller)	Bristol	Merriam Mfg Co (steel cash, bond, security, fitted tool and tackle boxes)	Durham
Aluminum Ingots		Norma-Hoffmann Bearings Corp (ball and roller)	Stamford	Robert Gair Co (corrugated and solid fibre shipping containers)	Portland
Lapides Metals Corp	New Haven	Bellows		Boxes and Crates	
Aluminum—Sheets & Coils		Bridgeport Thermostat Company Inc (metallic)	Bridgeport	City Lumber Co of Bridgeport Inc The	Bridgeport
United Smelting & Aluminum Co Inc	New Haven	Bridgeport Thermostat Company Inc	Bridgeport	Boxes—Paper—Folding	
Ammunition		Bellows Assemblies		Atlantic Carton Corp	Norwich
Remington Arms Co Inc and Peters Cartridge Div	Bridgeport	Bellows Shaft Seal Assemblies		Bridgeport Paper Box Co	Bridgeport
Winchester Repeating Arms Company Division	New Haven	Bridgeport Thermostat Company Inc	Bridgeport	Carpenter-Hayes Paper Box Co Inc The	East Hampton
Anodizing		Bells		Folding Cartons Incorporated (paper, verasiles)	Groton
Conn Metal Finishing Co	Hamden	Bevin Brothers Mfg Co.	East Hampton	M S Dowd Carton Co	New Haven
Apparel Fabrics—Woolen & Worsted		Gong Bell Co The	East Hampton	National Folding Box Co Inc (paper folding)	New Haven
Broad Brook Company	Broad Brook	Gaynor Electric Company Inc (and buzzers)	Bridgeport	New Haven Pulp & Board Co The	New Haven
Artificial Leather		N N Hill Brass Co The	East Hampton	Robertson Paper Box Co	Montville
Permatex Fabrics Corp The	Jewett City	Belt Fasteners		Robert Gair Co	Portland
Asbestos		Bristol Company The	Waterbury	S Curtis & Sons Inc	Sandy Hook
Auburn Manufacturing Company The (gaskets, packings, wicks)	Middletown	Saling Manufacturing Company (patented self-aligning)	Unionville	Warner Brothers Company The	Bridgeport
Raybestos Div of Raybestos-Manhattan Inc The (brake linings, clutch facings, sheet packing and wick)	Bridgeport	Belt		Boxes—Paper—Setup	
Asbestos & Rubber Packing		Hartford Belting Co	Hartford	Bridgeport Paper Box Co	Bridgeport
Colt's Manufacturing Company	Hartford	Russell Mfg Co The	Middletown	Heminway Corporation The	Waterbury
Assemblies—Small		Thames Belting Co The	Norwich	Strouse Adler Company The	New Haven
Greist Manufacturing Co The	New Haven	Benches		Braided Fiberglass Slewing	
Han-Dee Spring and Manufacturing Co The (Small)	Hartford	Charles Parker Co The (piano)	Meriden	Ansonia O & C Co	Ansonia
J H Sessions & Son	Bristol	Bends—Pipe or Tube		Brake Cables	
Wallace Barnes Co The Div Associated Spring Corp	Bristol	National Pipe Bending Co The	160 River St New Haven	Eis Manufacturing Co	Middletown
Auto Cable Housing		Bent Wood Products		Brake Linings	
Wiremold Company The	Hartford	Sorensen & Peters Inc	Pawcatuck	Raybestos Div of Raybestos-Manhattan Inc The (automotive and industrial)	Bridgeport
Automatic Control Instruments		Bicycle Coaster Brakes		Russell Mfg Co The	Middletown
Bristol Co The (temperature, pressure, flow, humidity, time)	Waterbury	New Departure Div General Motors Corp	Bristol	Brake Service Parts	
Automobile Accessories		Bicycle Sundries		Eis Manufacturing Co	Middletown
Kilborn-Sauer Company (lights and other accessories)	Fairfield	New Departure Div General Motors Corp	Bristol	Brass & Bronze	
Raybestos Div of Raybestos-Manhattan Inc The (brake lining, rivet brass, clutch facings, packing)	Bridgeport	Colonial Board Company	Manchester	American Brass Co The (sheet, wire, rods, tubes)	Waterbury
Automotive Bodies		Binders Board		Bridgeport Brass Company (sheet, rod, wire and tubing)	Bridgeport
Metropolitan Body Company	Bridgeport	Ernst Bischoff Company Inc	Ivoryton	Bristol Brass Corp The (sheet, wire, rods)	Bristol
		Biological Products		Chase Brass & Copper Co	Waterbury
		Blackening Salts for Metals		Miller Company The (phosphor bronze and brass in sheets, strips, rolls)	Meriden
		Mitchell-Bradford Chemical Co	Bridgeport	Plume & Atwood Mfg Co The (sheet, wire, rod)	Thomaston
		Blades		Scovill Manufacturing Company	Waterbury 91
		Capewell Manufacturing Company Metal Saw Division (hack saw and band saw)	Hartford	Tinsheet Metals Co The (sheets and rolls)	Waterbury
				Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven

(Advt.)

IT'S MADE IN CONNECTICUT

Brass & Bronze Ingot Metal		Card Clothing		Clocks	
Plume & Atwood Mfg Co The	Thomaston	Standard Card Clothing Co The (for textile mills)	Stafford Springs	E Ingraham Co The	Bristol
Whipple and Choate Company The	Bridgeport	Carpenter's Tools		Seth Thomas Clocks	Thomaston
Brass, Bronze & Aluminum Castings		Sargent & Company (Planes, Squares, Plumb Bobs, Bench Screws, Clamps and Saw Vises)	New Haven	Clocks—Alarm	
Victors Brass Foundry Inc	Guilford	Carpet Cushion		Lux Clock Mfg Co The	Waterbury
Brass Goods		Sponge Rubber Products Co Inc	Shelton	New Haven Clock and Watch Co The (spring & electric)	Waterbury
American Brass Company The	Waterbury	Bigelow-Sanford Carpet Co	Thompsonville	William L. Gilbert Clock Corporation The	Winsted
Plume & Atwood Mfg Co The (to order)	Waterbury	Casters		Clocks—Automatic Cooking	
Rostand Mfg Co The (Ecclesiastical Brass Wares)	Milford	Basick Company The (Industrial and General)	Bridgeport	Lux Clock Mfg Co The	Waterbury
Scovill Manufacturing Company (to order)	Waterbury 91	Casters—Industrial		Clutches	
Western Brass Mills Division of Olin Industries Inc (to order)	New Haven	George P Clark Co	Windsor Locks	Snow-Nabstedt Gear Corp The	New Haven
Brass Mill Products		Castings		Clutch Facings	
American Brass Company The	Waterbury	Bradley & Hubbard Mfg Co The (grey iron, brass, bronze, aluminum)	Meriden	Russell Mfg Co The	Middletown
Bridgeport Brass Co	Bridgeport	Connecticut Foundry Co (grey iron)	Rocky Hill	Clutch—Friction	
Chase Brass & Copper Co	Waterbury	Connecticut Malleable Castings Co (malleable iron castings)	New Haven	Raybestos Div of Raybestos-Manhattan Inc The (clutch facings—molded, woven, fabric, metallic)	Bridgeport
Plume & Atwood Mfg Co The	Thomaston	Charles Parker Co The (grey iron)	Meriden	Coffee Makers	
Scovill Manufacturing Company	Waterbury 91	Castings		General Electric Company	Bridgeport
Western Brass Mills Division of Olin Industries Inc	New Haven	Eastern Malleable Iron Company The (malleable iron, metal and alloy)	Naugatuck	Coils—Pipe or Tube	
Brass Wall Plates		Farrel-Birmingham Company Inc (Mechanite, Nodular Iron, Steel)	Ansonia	National Pipe Bending Co The	New Haven
Gaynor Electric Company Inc	Bridgeport	Gillette-Vibber The (grey iron, brass, bronze, aluminum, also Bronze Bushing Stock)	New London	Whitlock Manufacturing Co The	Hartford
Brick—Building		Castings		Coin Tokens	
Donnelly Brick Co The	New Britain	Plainville Casting Company (gray, alloy and high tensile irons)	Plainville	Waterbury Companies Inc	Waterbury
Bricks—Fire		John M Russell Mfg Co Inc (brass, bronze and aluminum)	Naugatuck	Commercial Heat Treating	
Howard Company	New Haven	Malleable Iron Fittings Co (malleable iron and steel)	Brantford	A F Holden Company The	52 Richard St West Haven
Bright Wire Goods		McLagon Foundry Co (grey iron)	New Haven	Commercial Truck Bodies	
Sargent & Company (Screw Eyes, Screw Hooks, Cup Hooks, Hooks and C H Hooks)	New Haven	Newton-New Haven Co (zinc and aluminum)	688 Third Ave West Haven	Metropolitan Body Company	Bridgeport
Broaching		Philbrick-Booth & Spencer Inc (grey iron)	Hartford	Compressors	
Brooms—Brushes		Scovill Manufacturing Company (Brass & Bronze)	Waterbury 91	Norwalk Company Inc (high pressure air and gas)	South Norwalk
Fuller Brush Co The	Hartford	Sessions Foundry Co The (grey iron)	Bristol	Concrete Products	
Buckles		Union Mfg Co (grey iron & semi steel)	New Britain	Plastricrete Corp	Hamden
B Schwanda & Sons	Staffordville	Waterbury Foundry Company The (highway & sash weights)	Waterbury	Cones	
G E Prentice Mfg Co The	Kensington	Wilcox Crittenden & Co Inc (gray iron and brass)	Middletown	Sonoco Products Co (Climax-Lowell Div)	Mystic
Pathway Mfg Co The (Dee Rings)	Bridgeport	Castings—Permanent Mould		Consulting Engineers	
Hawie Mfg Co The	Bridgeport	Bradley & Hubbard Mfg Co The (zinc and aluminum)	Meriden	Stanley P Rockwell Co Inc The (Consulting)	Hartford
John M Russell Mfg Co Inc	Naugatuck	Chain		Contract Machining	
North & Judd Manufacturing Co	New Britain	John M Russell Mfg Co Inc	Naugatuck	Malleable Iron Fittings Company	Brantford
Patent Button Co The	Waterbury	Chain—Welded and Weldless		Contract Manufacturers	
Buffing Compounds		Bridgeport Chain & Mfg Co	Bridgeport	Greist Mfg Co The (metal parts and assemblies)	New Haven
Roberts Rouge Co The	Stratford	Chain—Bead		503 Blake St	New Haven
Buffing & Polishing Compositions		Bead Chain Mfg Co The	Bridgeport	Merriam Mfg Co (production runs—metal boxes and containers to specifications)	Durham
Apothecaries Hall Co	Waterbury	H G H Products Co Inc	Shelton	Plume & Atwood Mfg Co The (metal parts & assemblies)	Waterbury
Lea Mfg Co	Waterbury	Chemical Manufacturing		Scovill Manufacturing Company (metal parts and assemblies)	Waterbury 91
Buffing Wheels		Carwin Company The	North Haven	J H Sessions & Son	Bristol
Williamsville Buff Div The	Bullard Clark Company	Chemicals		Controllers	
Burners		American Cyanamid Company	Waterbury	Histol Company The	Waterbury
Plume & Atwood Mfg Co The (kerosene oil lighting)	Waterbury	Apothecaries Hall Co	Waterbury	Manning Maxwell & Moore Inc	Bridgeport
Burners—Automatic		Carwin Company The	North Haven	Conversion Gas Range	
Peabody Engineering Corporation	Stamford	Edcan Laboratories	South Norwalk	Bland Burner Co The	Hartford
Burners—Coal and Oil		Macalaster Bicknell Company	New Haven	Conversion Oil Range Burner	
Peabody Engineering Corporation (Combined)	Stamford	MacDermid Incorporated	Waterbury	Bland Burner Co The	Hartford
Burners—Gas		Naugatuck Chemical Division	United States	Conveyor Systems	
Peabody Engineering Corporation (Blast Furnace)	Stamford	Rubber Co	Naugatuck	Leeds Electric and Mfg Co The	Hartford
Burners—Gas and Oil		Pfizer & Co Inc Chas	Groton	Production Equipment Co	Meriden
Peabody Engineering Corporation (Combined)	Stamford	Chemicals—Agricultural		Copper	
Burners—Refinery		Naugatuck Chemical Division	United States	American Brass Corp The (sheet, wire, rods, tubes)	Waterbury
Peabody Engineering Corporation (For Gas and Oil)	Stamford	Rubber Co (insecticides, fungicides, weed killers)	Naugatuck	Bridgeport Brass Company (sheet, rod, wire and tubing)	Bridgeport
Buttons		Chemicals—Aromatic		Bristol Brass Corp The (sheet)	Bristol
B Schwanda & Sons	Staffordville	Naugatuck Chemical Division	United States	Chase Brass & Copper Co (sheet, rod, wire tube)	Waterbury
Colt's Manufacturing Company	Hartford	Rubber Co	Naugatuck	Thinsheet Metals Co The (sheets and rolls)	Waterbury
I. C. White Company The	Waterbury	Chemicals—Rubber		Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven
Frank Parizek Manufacturing Co The	West Willington	Robert J King Company Inc The	Norwalk	Copper Sheets	
Patent Button Co The	Waterbury	Christmas Light Clips		American Brass Company The	Waterbury
Scovill Manufacturing Company (Uniform and Tack Fasteners)	Waterbury 91	Foursome Manufacturing Company (various sizes and styles)	Bristol	New Haven Copper Co The	Seymour
Cabinets		Chromium Plating		Copper Water Tube	
Charles Parker Co The (medicine)	Meriden	Chromium Corp of America	Waterbury	American Brass Company The	Waterbury
Cabinet Work		Chromium Process Company The	Shelton	Bridgeport Brass Co	Bridgeport
Hartford Builders Finish Co	Hartford	Nutmeg Chrome Corporation	Hartford	Cords—Asbestos	
Cable—Asbestos Insulated		Chucks		General Electric Company	Bridgeport
Rockbestos Products Corp	New Haven	Cushman Chuck Co The	Hartford	Cords—Braided	
Cable—BX Armored		Chucks & Face Plate Jaws	New Britain	General Electric Company	Bridgeport
General Electric Company	Bridgeport	Chucks—Power Operated		Cords—Portable	
Cable—Nonmetallic Sheathing		Howard Company (Fire Howard "B" and High Temperature Dry)	New Haven	General Electric Company	Bridgeport
General Electric Company	Bridgeport	Cleansing Compounds		Cord Sets	
Cable—Service Entrance		MacDermid Incorporated	Waterbury	General Electric Company	Bridgeport
General Electric Company	Bridgeport	Clock Mechanisms		Cork Cots	
Cages		Lux Clock Mfg Co The	Waterbury	Sonoco Products Co (Climax-Lowell Div)	Mystic
Andrew B Hendryx Co The (bird and animal)	New Haven	Clay		Corrugated Box Manufacturers	
Cams		Cleansing Compounds		Danbury Square Box Co The	Danbury (Advt.)
American Cam Company Inc	Hartford	Clock Mechanisms			
Hartford Special Machinery Co The	Hartford				
Rowbottom Machine Company Inc	Waterbury				
Canvas Products					
F B Skiff Inc	Hartford				
Capacitors					
Electro Motive Mfg Co Inc The (mica & trimmer)	Willimantic				

I T ' S M A D E I N C O N N E C T I C U T

Corrugated Shipping Cases		Elastic Webbing		Engines	
Connecticut Corrugated Box Div Robert Gair	Portland	Ansonia O & C Co	Ansonia	Pratt & Whitney Aircraft Div United Aircraft	East Hartford
Co Inc	Portland	Russell Mfg Co The	Middletown	Corp (aircraft)	East Hartford
D L & D Container Corp 87 Shelton Ave	New Haven	Electric Appliances		Wolverine Motor Works Inc (diesel stationary)	Bridgeport
Cosmetic Containers		Electric Cables		Envelopes	
Eylet Specialty Co The	Waterbury	Rockbestos Products Corp (asbestos insulated)	New Haven	Curtis 1000 Inc	Hartford
Plume & Atwood Mfg Co The (metal)	Waterbury	Electric Circuit Breakers		United States Envelope Company,	Hartford
Cosmetics		Trumbull Electric Mfg Co The	Plainville	Hartford Division	Hartford
J B Williams Co The	Glastonbury	Electric—Commutators & Segments		Envelopes—Stock and Special	
Northam Warren Corporation	Stamford	Cameron Elec Mfg Co The (rewinding motors)	Ansonia	American Paper Goods Company The	Kensington
Cotton and Asbestos Wicking		Electric Cords		Extractors—Tap	
Bland Burner Co The	Hartford	Rockbestos Products Corp (asbestos insulated)	New Haven	Walton Company The	West Hartford
Cotton Yarn		Electric Eye Control		Eyelets	
Floyd Cranska Co The	Moosup	United Cinephone Corporation	Torrington	American Brass Company The	Waterbury
Counting Devices		Electric Fixture Wire		L C White Company The	Waterbury
Veeder-Root Inc	Hartford	Rockbestos Products Corp (asbestos insulated)	New Haven	Platt Bros & Co The P O Box 1030	Waterbury
Couplings—Self-Sealing		Electric Hand Irons		Plume & Atwood Mfg Co The	Waterbury
Sperry Products Inc	Danbury	Winsted Hardware Mfg Co (trade mark "Durabil")	Winsted	Scovill Manufacturing Company	Waterbury 91
Crushers		Electric Insulation		Eyelets, Ferrules and Wiring Terminals	
Farrel-Birmingham Company Inc (Stone and Ore)	Ansonia	Case Brothers Inc	Manchester	American Brass Company The	Waterbury
Cups—Paper		Rogers Corporation The	Manchester	Waterbury Companies Inc	Waterbury
American Paper Goods Company The ("Puritan")	Kensington	Electric Knife Sharpeners		Eylet Machine Products	
Cut Stone		Gorn Electric Company Inc The	Stamford	American Brass Company The	Waterbury
Cutters		Electric Lighting Fixtures		Waterville Mfg Co The (size 15 machines only)	Waterville
Barnes Tool Company The (pipe cutters, hand)	New Haven	Plume & Atwood Mfg Co The	Waterbury	Fabricated Alloys	
O K Tool Co Inc The (inserted tooth milling)	Shelton	Electric Motor Controls		Rolock Inc (Heat Treating, Finishing)	Southport
Standard Machinery Co The (rotary board, single and duplex)	Mystic	Arrow-Hart & Hegeman Electric Co The	Hartford	Fancy Dress Buttons and Buckles	
Delayed Action Mechanism		Electrical Outlet and Switch Boxes, and Covers		Waterbury Companies Inc	Waterbury
M H Rhodes Inc	Hartford	General Electric Company	Bridgeport	Fans—Electric	
R W Cramer Company Inc The	Centerbrook	Electric Panel Boards		General Electric Company	Bridgeport
Diamonds—Industrial		Federal Electric Products Co Inc	Hartford	Fasteners—Slide & Snap	
Diamond Tool and Die Works	Hartford	Trumbull Electric Mfg Co The	Plainville	G E Prentice Mfg Co The	Kensington
Dictating Machines		Electric Safety Switches		Scovill Manufacturing Company	Waterbury 91
Dictaphone Corporation	Bridgeport	Federal Electric Products Co Inc	Hartford	Felt	
Gray Manufacturing Company The	Hartford	Trumbull Electric Mfg Co The	Plainville	Auburn Manufacturing Company The (mechanical, cut parts)	Middletown
Soundscribe Corporation The	New Haven	Electric Shavers		American Felt Co (Mill & Cutting Plant)	Glenville
Die Castings		Schick Incorporated	Stamford	Chas W House & Sons Inc (Mills & Cutting Plant)	Unionville
Newton-New Haven Co Inc	New Haven	Electric Signs		Fenders—Boat	
Die Casting Dies		United Advertising Corp	New Haven	Sponge Rubber Products Co Inc	Shelton
ABA Tool & Die Co	Manchester	Electric Switches		Fibre Board	
Parker Stamp Works Inc The	Hartford	Arrow-Hart & Hegeman Electric Co The	Hartford	Case Brothers Inc	Manchester
Weimann Bros Mfg Co The	Derby	Electric Time Controls		C H Norton Co The	North Westchester
Die Castings (Aluminum & Zinc)		R W Cramer Company Inc The	Centerbrook	Rogers Corporation (Specialty)	Manchester
Corbin Cabinet Lock Div American Hardware Corp	New Britain	Electric Timepieces		Stevens Paper Mills Inc The	Windsor
Stewart Die Casting Div	Stewart Warner Bridgeport	New Haven Clock and Watch Co The (automobile and alarm)	New Haven	Film Spools	
Die Heads—Self Opening		Electric Wire		Watkins Manufacturing Co Inc	Milford
Eastern Machine Screw Corp The	Truman & Barclay Sts	Rockbestos Products Corp (asbestos insulated)	New Haven	Finger Nail Clippers	
Barclay Sts	New Haven	Electric Wiring Devices		H C Cook Co The	32 Beaver St Ansonia
Geometric Tool Co The	New Haven	Arrow-Hart & Hegeman Electric Co The	Hartford	File Cards	
Die Polishing Machinery		Electrical Circuit Breakers		Standard Card Clothing Co The	Stafford Springs
Hartford Special Machinery Co The	Hartford	Federal Electric Products Co Inc	Hartford	Firearms	
Die Sets		Electrical Conduit Fittings & Grounding		Colt's Manufacturing Company	Hartford
Union Mfg Co (precision, steel and semi-steel)	New Britain	Gillette-Vibber Company The	New London	Marlin Firearms Co The	New Haven
Dies		Electrical Control Apparatus		O F Mossberg & Sons Inc	New Haven
Hoggson & Pettis Mfg Co The	141 Brewery St. New Haven	Federal Electric Products Co Inc	Hartford	Remington Arms Company Inc	Bridgeport
Parker Stamp Works Inc The (plastics and die castings)	Hartford	Trumbull Electric Mfg Co The	Plainville	Winchester Repeating Arms Company Division	New Haven
Dies and Die Sinking		Electrical Goods		Olin Industries Inc	New Haven
Consolidated Industries	West Cheshire	A C Gilbert Co	New Haven	Fire Hose	
Dish Washing Machines		Electrical Insulation		Fabrics Fire Hose (municipal and industrial)	Sandy Hook
Colt's Manufacturing Company	Hartford	Stevens Paper Mills Inc The	Windsor	Fireplace Goods	
Disk Harrows		Electrical Motors		American Windshield & Specialty Co The	Milford
Orkil Inc—Cutaway Harrow Division	Higganum	U S Electrical Motors Inc	Milford	881 Boston Post Road	Milford
Door Closers		Electrical Recorders		John P Smith Co The (screens)	423-33 Chapel St New Haven
P & F Corbin Division The American Hardware Corp	New Britain	Bristol Co The	Waterbury	Fireproof Floor Joists	
Sargent & Company	New Haven	Electrical Relays and Controls		Dextone Co The	New Haven
Yale & Towne Manufacturing Company The	Stamford	Allied Control Co	Plantsville	Fireworks	
Dowel Pins		Electrical Wiring Systems		M Backes' Sons Inc	Wallingford
Allen Manufacturing Co The	Hartford	Wiremold Co The	Hartford	Fishing Tackle	
Drafting Accessories		Electronics		Bevin-Wilcox Line Co The (lines)	East Hampton
Joseph Merritt & Co	Hartford	Crystal Research Laboratories Inc	Hartford	H C Cook Co The	32 Beaver St Ansonia
Drilling Machines		Gray Manufacturing Company The	Hartford	Horton Mfg Co The (reels, rods, lines)	Bristol
Henry & Wright Manufacturing Company The (sensitive)	Hartford	Ripley Co	Middletown	Jim Harvey Div Local Industries Inc (nets, lures)	Lakeville
Drilling and Tapping Machinery		Electroplating		Flashlights	
Hartford Special Machinery Co The	Hartford	National Sherardizing & Machine Co	Hartford	Bond Electric Corporation Division of Olin Industries Inc	New Haven
Drop Forgings		Waterbury Plating Company	Waterbury	Bridgeport Metal Goods Mfg Co	Bridgeport
Atwater Mfg Co	Plantsville	Electroplating—Equipment & Supplies		Winchester Repeating Arms Company Division	New Haven
Bridgeport Hdwe Mfg Corp The	Bridgeport	Eenthone Inc	New Haven	Olin Industries Inc	New Haven
Capewell Mfg Company	Hartford	MacDermid Incorporated	Waterbury	Floor & Ceiling Plates	
Consolidated Industries		Electroplating Processes & Supplies		Beaton & Cadwell Mfg Co The	New Britain
Wilcox Crittenden & Co Inc	Middletown	United Chromium Incorporated	Waterbury	Gaynor Electric Co Inc	Bridgeport
Druggists' Rubber Sundries		Electrotypes		Fluorescent Lighting Equipment	
Seamless Rubber Company The	New Haven	W T Barnum & Co Inc (all classes)	New Haven	Vanderman Manufacturing Co The	Williamantic
Edged Tools		Elevators		Wiremold Company The	Hartford
Collins Co The (axes and other edged tools)	Collinsville	Eastern Machinery Co The (passenger and freight)	New Haven	Food Mixers—Electric	
Elastic Braid		General Elevator Service Co	Hartford	General Electric Company	Bridgeport
Ansonia O & C Co	Ansonia	Enameling		Forgings	
		Conn Metal Finishing Co	Hamden	Clark Brothers Bolt Co	Middlevale
		Waterbury Plating Company	Waterbury	Heppenstall Co (all kinds and shapes)	Bridgeport
		Enameling and Finishing			
		Claireglo Mfg Co	Portland		

IT'S MADE IN CONNECTICUT

Forgings (Continued)	
Scovill Manufacturing Company (Non-ferrous)	Waterbury 91
Foundries	
Connecticut Malleable Castings Co (malleable iron castings)	New Haven
Farrel-Birmingham Company Inc (Iron and Steel)	Ansonia
Plainville Casting Company (gray, alloy and high tensile irons)	Plainville
Sessions Foundry Co The (iron)	Bristol
Union Mfg Co (gray iron & semi steel)	New Britain
Wilcox Crittenden & Co Inc (iron, brass, aluminum and bronze)	Middletown
Foundry Riddles	
John P Smith Co The	423-33 Chapel St New Haven
Rolock Inc (brass, galvanized steel)	Fairfield
Fuel Oil Pump and Heater Sets	Stamford
Peabody Engineering Corporation	Stamford
Furnaces	
Norwalk Airconditioning Corp The (warm air oil fired)	South Norwalk
W S Rockwell Company (Industrial)	Fairfield
Furnace Linings	
Mullite Refractories Co The	Shelton
Furniture Pads	
Gilman Brothers Company The	Gilman
Fuses—Plug and Cartridge	
General Electric Company	Bridgeport
Gage Blocks	
Fonda Gage Company (Fonda lifetime carbide and steel)	Stamford
Galvanizing	
Malleable Iron Fittings Co	Branford
Wilcox Crittenden & Co Inc	Middletown
Galvanizing & Electrical Plating	
Gillette-Vibber Co The	New London
Gaskets	
Auburn Manufacturing Company The (from all materials)	Middletown
Raybestos Div of Raybestos-Manhattan Inc The	Bridgeport
Gas Scrubbers, Coolers and Absorbers	
Peabody Engineering Corporation	Stamford
Gauges	
Bristol Co The (pressure and vacuum—recording automatic control)	Waterbury
Fonda Gage Company (special)	Stamford
Helicoid Gage Division American Chain & Cable Co Inc (pressure and vacuum)	Bridgeport
Manning Maxwell & Moore Inc	Stratford
Gears and Gear Cutting	
Farrel-Birmingham Company Inc	Ansonia
Hartford Special Machinery Co The	Hartford
Gilts	
Waterbury Companies Inc	Waterbury
Glass Blowing	
Macalaster Bicknell Company	New Haven
Glass Cutters	
Fletcher-Terry Co The	Forestville
Golf Equipment	
Horton Mfg Co The (clubs, shafts, balls, bags)	Bristol
Governors	
Pickering Governor Co The (speed regulating, centrifugal, hydraulic)	Portland
Greeting Cards	
A D Steinbach & Sons Inc	New Haven
Grinding	
Centerless Grinding Co Inc The (Precision custom grinding; centerless, cylindrical, surfaces, internal and special)	19 Staples St Bridgeport
Farrel-Birmingham Company Inc (Roll and Cylindrical)	Ansonia
Hartford Special Machinery Co The (gears, threads, cams and splines)	Hartford
Grinding Machines	
Farrel-Birmingham Company Inc (Roll)	Ansonia
Rowbottom Machine Company Inc (cam)	Waterbury
Grommets	
American Brass Company The	Waterbury
Plume & Atwood Mfg Co The	Waterbury
Hand Tools	
Bridgeport Hdwe Mfg Corp The (nail pullers, scout axes, box opening tools, trowels, coping saws, putty knives)	Bridgeport
James J Ryan Tool Works The (screwdrivers, machinists' punches, cold chisels, scratch awls and nail sets)	Southington
Hardness Testers	
Wilson Mechanical Instrument Company	Bridgeport
Hardware	
Bassick Company The (Automotive)	Bridgeport
P & F Corbin Division The American Hardware Corp (builders)	New Britain
Sargent & Company	New Haven
Wilcox Crittenden & Co Inc (marine heavy and industrial)	Middletown
Hardware (Continued)	
Yale & Towne Manufacturing Company The (builders)	Stamford
Hardware—Marine & Bus	
Rostand Mfg Co The	Milford
Hardware—Trailer Cabinet	
Excelsior Hardware Co The	Stamford
Hardware, Trunk & Luggage	
Corbin Cabinet Lock Div American Hardware Corp	New Britain
J H Sessions & Son	Bristol
Yale & Towne Manufacturing Company The	Stamford
Hat Machinery	
Doran Bros Inc	Danbury
Health, Surgical & Orthopedic Supports	
Berger Brothers Company The (custom made for back, breast, and abdomen)	New Haven
Heat Exchangers	
Whitlock Manufacturing Co The	Hartford
Heat Elements	
Safeway Heat Elements Inc (woven wire resistance type)	Middletown
Heat Treating	
A F Holden Co The 52 Richard St West Haven	West Haven (Main Plant)
Bennett Metal Treating Co The	Oakville
1945 New Britain Ave	Elmwood
Driscoll Wire Company The	Shelton
New Britain-Gridley Machine Division	New Britain
The New Britain Machine Co	New Britain
Stanley P Rockwell Co Inc The	Hartford
296 Homestead Ave	Hartford
Heat-Treating Equipment	
A F Holden Company The 52 Richard Street	West Haven (Main Plant)
Autoyre Company The	Oakville
Rolock Inc (Baskets, Muffles, etc.)	Southport
Stanley P Rockwell Co Inc The (commercial)	Hartford
296 Homestead Ave	Hartford
Wallace Barnes Co The Div Associated Spring Corp	Bristol
Heat Treating Salts and Compounds	
A F Holden Company The	52 Richard Street West Haven
Mitchell-Bradford Chemical Co	Bridgeport
Heating Apparatus	
Miller Company The (domestic oil burners and heating devices)	Meriden
Heating and Cooling Coils	
G & O Manufacturing Co	New Haven
Heavy Chemicals	
Naugatuck Chemical Division United States Rubber Co (sulphuric, nitric and muriatic acids and aniline oil)	Naugatuck
Hex-Socket Screws	
Bristol Company The	Waterbury
Highway Guard Rail Hardware	
Malleable Iron Fittings Co	Branford
Hinges	
Homer D Bronson Company	Beacon Falls
Hobs and Hobblings	
ABA Tool & Die Co	Manchester
Hoists and Trolleys	
Union Mfg Company	New Britain
Home Laundry Equipment	
General Electric Company	Bridgeport
Hose Supporters	
Ansonia O & C Co	Ansonia
Hose Supporter Trimmings	
Hawie Mfg Co The (So-Lo Grip Tabs)	Bridgeport
Hospital Signal Systems	
Connecticut Telephone & Electric Division of Great American Industries Inc	Meriden
Hot Water Heaters	
Petroleum Heat & Power Co (Instantaneous domestic oil burner)	Stamford
Hydraulic Brake Fluids	
Eis Manufacturing Co	Middletown
Hydraulic Controls	
Sperry Products Inc	Danbury
Industrial Finishes	
Chemical Coatings Corporation	Rocky Hill
United Chromium Incorporated	Waterbury
Zapon Finishes Atlas Powder Co	Stamford
Industrial and Marking Tapes	
Seamless Rubber Company The	New Haven
Infra-Red Equipment	
Leeds Electric and Mfg Co The	Hartford
Insecticides	
American Cyanamid Company	Waterbury
Darworth Incorporated ("Coricide" DDT Dispenser)	Simsbury
Insecticide Bomb	
Bridgeport Brass Company (Aer-a-sol)	Bridgeport
Insulated Wire Cords & Cable	
Kerite Insulated Wire & Cable Co Inc The	Seymour
Instruments	
Bristol Company The	Waterbury
J-B-T Instruments Inc (Electrical and Temperature)	New Haven
Manning Maxwell & Moore Inc	Bridgeport
Insulation	
Gilman Brothers Co The	Gilman
Insulating Refractories	
Mullite Refractories Co The	Shelton
Insulating Tape	
Ansonia O & C Co	Ansonia
Inter-Communications Equipment	
Connecticut Telephone & Electric Division of Great American Industries Inc	Meriden
Interval Timers	
Lux Clock Manufacturing Company	Waterbury
Rhodes Inc M H	Hartford
Ironing Machines—Electric	
General Electric Company	Bridgeport
Jacquard	
Case Brothers Inc	Manchester
Japanning	
J H Sessions & Son	Bristol
Jewelry Findings	
Waterbury Companies Inc	Waterbury
Jig Borer	
Moore Special Tool Co (Moore)	Bridgeport
Jig Grinder	
Moore Special Tool Co (Moore)	Bridgeport
Joining	
Raybestos Div of Raybestos-Manhattan Inc The (compressed sheet)	Bridgeport
Key Blanks	
Corbin Cabinet Lock Div American Hardware Corp	New Britain
Sargent & Company	New Haven
Yale & Towne Manufacturing Company The	Stamford
Labels	
I & J Cash Inc (Woven)	South Norwalk
Label Chemical Division	
Naugatuck Rubber Co (for rubber articles)	Naugatuck
Label Moisteners	
Better Packages Inc	Shelton
Laboratory Equipment	
Eastern Industries Inc	New Haven
Laboratory Supplies	
Macalaster Bicknell Company	New Haven
Laces	
Wilcox Lace Corp The	Middletown
Lacquers & Synthetic Enamels	
Chemical Coatings Corporation	Rocky Hill
Dagmar Chemical Company Inc	Glenbrook
United Chromium Incorporated	Waterbury
Zapon Finishes Atlas Powder Co	Stamford
Ladders	
A W Flint Co	196 Chapel St New Haven
Lamps	
Plume & Atwood Mfg Co The (metal oil)	Waterbury
Lampholders—Incandescent and Fluorescent	
General Electric Company	Bridgeport
Lamp Shades	
Verplex Company The	Essex
Lathes—Contin-U-Matic	
Bullard Company The (vertical multi-spindle—continuous turning type)	Bridgeport
Lathes—30H Man-Au-Trol	
Bullard Company The (horizontal 3 spindle)	Bridgeport
Lathes—Multi-Au-Matic	
Bullard Company The (vertical multi-spindle—indexing type)	Bridgeport
Lathes—Vertical Turret	
Bullard Company The (single spindle)	Bridgeport
Laundry Roll Covers	
Atlas Powder Company (Revolite)	Stamford
Lead Plating	
Christie Plating Co The	Groton
Leather	
Herman Roser & Sons Inc (Genuine Pigskin)	Glastonbury
Geo A Shepard & Sons Co The (sheepskin, shoe upper, garment, grain and suede)	Bethel
Leather Dog Furnishings	
Andrew B Hendryx Co The	New Haven
The Smith-Worthington Saddlery Co	Hartford
Leather Goods Trimmings	
G E Prentice Mfg Co The	Kensington
Leather, Mechanical	
Auburn Manufacturing Company The (packings, cubs, washers, etc)	Middletown
Letterheads	
Lehman Brothers Inc (designers, engravers, lithographers)	New Haven
Lighting Accessories—Fluorescent	
General Electric Company	Norfolk
Lights—Trouble	
General Electric Company	Bridgeport
Lighting Equipment	
Miller Co The (Miller, Duplexalite, Ivanhoe)	Meriden
United Manufacturing Co	New Haven
Lipstick Containers	
Bridgeport Metal Goods Mfg Co	Bridgeport

I T ' S M A D E I N C O N N E C T I C U T

Lithographing
Kellogg & Bulkeley A Division of Connecticut
Printers Inc Hartford
New Haven Printing Company The New Haven

Locks—Banks
A D Steinbach & Sons New Haven
Yale & Towne Manufacturing Company The Stamford

Locks—Builders
P & F Corbin Division The American Hardware Corp New Britain
Sargent & Company New Haven
Yale & Towne Manufacturing Company The Stamford

Locks—Cabinet
Corbin Cabinet Lock Div American Hardware Corp New Britain
Excelsior Hardware Co The Stamford
Yale & Towne Manufacturing Company The Stamford

Locks—Special Purpose
Yale & Towne Manufacturing Company The Stamford

Locks—Suit-Case and Trimmings
Corbin Cabinet Lock Div American Hardware Corp New Britain
Excelsior Hardware Co The Stamford

Locks—Trunk
Yale & Towne Manufacturing Company The Stamford
Excelsior Hardware Co The Stamford
Yale & Towne Manufacturing Company The (and suitcase) Stamford

Locks—Zipper
Excelsior Hardware Co The Stamford

Loom—Non-Metallic
Wiremold Company The Hartford

Luggage Fabric
Falls Company The Norwich

Lumber & Millwork Products
City Lumber Co of Bridgeport Inc Bridgeport

Machine Tools
Bullard Company The Bridgeport

Machine Work
Farrel-Birmingham Company Inc Ansonia
Fenn Manufacturing Company The (precision parts) Hartford

Hartford Special Machinery Co The (contract work only) Hartford

National Sherardizing & Machine Co (job) Hartford

Parker Stamp Works Inc The (Special) Hartford

Swan Tool & Machine Co The Hartford

Torrington Manufacturing Co The (special rolling mill machinery) Torrington

Machinery
Fenn Manufacturing Company The (Special) Hartford

Globe Tapping Machine Company (dial type drilling and tapping) Bridgeport

Hallden Machine Company The (mill) Thomaston

Standard Machinery Co The (bookbinders) Mystic

Torrington Manufacturing Co The (mill) Torrington

Machinery—Bolt and Nut
Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery—Cold Heading
Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery Dealers & Rebuilders
Botwinik Brothers New Haven
J L Lucas and Son Fairfield

Machinery—Metal-Working
Bristol Metal-Working Equipment Hartford

Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery—Nut
Waterbury Farrel Foundry & Machine Co The (forming and tapping) Waterbury

Machinery—Screw and Rivet
Waterbury Farrel Foundry & Machine Co The Waterbury

Machinery—Wire Drawing
Waterbury Farrel Foundry & Machine Co The Waterbury

Machines
Campbell Machine Div American Chain & Cable Co Inc (cutting & nibbling) Bridgeport

Coulter & McKenzie Machine Co The (special, new development engineering design and construction) Bridgeport

Patent Button Company The Waterbury

A H Nilson Mach Co The (Special) Bridgeport

Machines—Automatic Chucking
Bullard Company The Bridgeport

New Britain-Gridley Machine Division
The New Britain Machine Co. (multiple spindle and double end) New Britain

Machines—Automatic Screw
New Britain-Gridley Machine Division
The New Britain Machine Co (single and multiple spindle) New Britain

Machines—Automatic Shaft Turning
Bullard Company The (30H lathe—horizontal J spindle) Bridgeport

Machines—Conveyor
Bullard Company The (Bullard-Dunn rotary conveyor indexing type) Bridgeport

Machines—Contin-U-Matic
Bullard Company The (vertical multi-spindle—continuous turning) Bridgeport

Machines—Draw Benches
Fenn Manufacturing Company The Hartford

Machines—Drill Spacing
Bullard Company The (Man-Au-Trol spacer—used in conjunction with radial drills) Bridgeport

Machines—Drop Hammers
Fenn Manufacturing Company The Hartford

Machines—Forming
A H Nilson Mach Co The (four-slide wire and ribbon stock) Bridgeport

Machines—Multi-Au-Matic
Bullard Company The Bridgeport

Machines—Paper Ruling
John McAdams & Sons Inc Norwalk

Machines—Precision Boring
New Britain-Gridley Machine Division
The New Britain Machine Co New Britain

Machines—Rolling
Fenn Manufacturing Company The Hartford

Machines—Slotting
Waterbury Farrel Foundry & Machine Co The (screw head) Waterbury

Machines—Swaging
Fenn Manufacturing Company The Hartford

Machines—Thread Rolling
Hartford Special Machinery Co The Hartford

Waterbury Farrel Foundry & Machine Co The Waterbury

Machines—Turks Head
Fenn Manufacturing Company The Hartford

Machines—Well Drilling
Consolidated Industries West Cheshire

Machines—Wire Drawing
Fenn Manufacturing Company The Hartford

Mail Boxes
Airline Manufacturing Company The Warehouse Point

Mail Boxes, Apartment & Residential
Corbin Cabinet Lock Div American Hardware Corp New Britain

Mailing Machines
Pitney-Bowes Inc Stamford

Manicure Instruments
W E Bassett Company The Derby

Manganese Bronze Ingot
Whipple and Choate Company Bridgeport

Marine Engines
Kilborn-Sauer Company (running lights and searchlights) Fairfield

Marine Equipment
Lathrop Engine Co The Mystic

Marine Reverse Gears
Wilcox Crittenden & Co Inc Middletown

Marking Devices
Snow-Nabstedt Gear Corp The New Haven

Hoggson & Pettis Mfg Co The (steel) New Haven

Parker Stamp Works Inc The (steel) Hartford

Matrices
W T Barnum & Co Inc New Haven

Mattresses
Waterbury Mattress Co Waterbury

Mechanics Hand Tools
Bridgeport Hdwe Mfg Corp The (screw drivers, wrenches, pliers, cold chisels, hammers, auto repair tools) Bridgeport

Metal Cleaners
Apothecaries Hall Co Waterbury

Metal Cleaning Machines
MacDermid Incorporated Waterbury

Metal Finishes
Colt's Manufacturing Company Hartford

Mitchell-Bradford Chemical Co United Chromium Incorporated Bridgeport

National Sherardizing & Machine Co Bridgeport

Waterbury Plating Company Hartford

Master Engineering Company West Cheshire

Metal Formings
Conn Metal Finishing Co Hamden

Metalizing
H C Cook Co The 32 Beaver St Ansonia

Metal Novelties
H C Cook Co The 32 Beaver St Ansonia

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Metal Novelties
H C Cook Co The 32 Beaver St Ansonia

Metal Products—Stampings
American Brass Company The Waterbury
J H Sessions & Son Bristol
Scovill Manufacturing Company (Made-to-Order) Waterbury 91

Metal Specialties
Excelsior Hardware Co The Stamford

Metal Stampings
American Brass Company The Waterbury

Autore Co The (Small) Oakville

Bridgeport Chain & Mfg Co Bridgeport

DooVal Tool & Mfg Inc The Naugatuck

Excelsior Hardware Co The Stamford

Greist Mfg Co The 503 Blake St New Haven

H C Cook Co The 32 Beaver St Ansonia

Master Engineering Company West Cheshire

J A Otterbein Company The (metal fabrications) Middletown

J H Sessions & Son Bristol

Patent Button Co The Waterbury

G E Prentice Mfg Co The Kensington

Plume & Atwood Mfg Co The Waterbury

Saling Manufacturing Company Unionville

Stanley Works The New Britain

Swan Tool & Machine Co The Hartford

Verplex Company The (Contract) Essex

Waterbury Lock & Specialty Co The Milford

Meters—Gas
Sprague Meter Company Bridgeport

Meters—Parking
Rhodes Inc M H Hartford

Microscope—Measuring
Lundeberg Engineering Company Hartford

Milk Bottle Carriers
John P Smith Co The 423-33 Chapel St New Haven

Millwork
Hartford Builders Finish Co Hartford

Millboard
Raybestos Div of Raybestos-Manhattan Inc The (asbestos) Bridgeport

Milling Machines
Rowbottom Machine Company Inc (cam) Waterbury

Mill Supplies
Wilcox Crittenden & Co Inc Middletown

Minute Minders
Lux Clock Mfg Co The Waterbury

Mirror Rosettes and Hangers
Waterbury Companies Inc Waterbury

Mixing Equipment
Eastern Industries Inc New Haven

Monuments
Beij & Williams Co The Hartford

Motor Switches
Gaynor Electric Company Inc Bridgeport

Moulded Plastic Products
Colt's Manufacturing Company Hartford

Patent Button Co The Waterbury

Waterbury Companies Inc Waterbury

Watertown Mfg Co The 117 Echo Lake Road Watertown

Mouldings
Himmel Brothers Co The (architectural, metal and store front) Hamden

Moulds
ABA Tool & Die Co Manchester

Hoggson & Pettis Mfg Co The (steel) (114 Brewery St) New Haven

Lundeberg Engineering Company (plastics) Hartford

Parker Stamp Works Inc The (compression injection & transfer for plastics) Hartford

Sessions Foundry Co The (heat resisting for non-ferrous metals) Bristol

Napper Clothing
Standard Card Clothing Co The (for textile mills) Stafford Springs

Nettings
Wilcox Lace Corp The Middletown

Nickel Anodes
Apothecaries Hall Co Waterbury

Seymour Mfg Co The Seymour

Nickel Silver
American Brass Company The Waterbury

Plume & Atwood Mfg Co The Thomaston

Seymour Mfg Co The Seymour

Waterbury Rolling Mills Inc (sheets, strips, rolls) Waterbury

Western Brass Mills Division of Olin Industries Inc (sheet, strip) New Haven

Nickel Silver Ingot
Whipple and Choate Company The Bridgeport

Night Latches
P & F Corbin Division The American Hardware Corp New Britain

Sargent & Company New Haven

Yale & Towne Manufacturing Company The Stamford

Non-ferrous Metal Castings
Miller Company The Meriden

Nuts, Bolts and Washers
Clark Brothers Bolt Co Milldale (Advt.)

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IT'S MADE IN CONNECTICUT

Office Equipment	
Pitney-Bowes Inc	Stamford
Underwood Corporation	Bridgeport & Hartford
Offset Printing	
Kellogg & Bulkeley A Division of Connecticut Printers Inc	Hartford
New Haven Printing Company The	New Haven
Oil Burners	
Malleable Iron Fittings Co (domestic)	Branford
Miller Company The (domestic)	Meriden
Peabody Engineering Corp (Mechanical and /or Steam Atomizer)	Stamford
Petroleum Heat & Power Co (domestic, commercial and industrial)	Stamford
Silent Glow Oil Burner Corp The	Hartford
1477 Park St	Fairfield
W S Rockwell Company (Industrial)	Fairfield
Oil Burner Wick	
Raybestos Div of Raybestos-Manhattan Inc The	Bridgeport
Oil Tanks	
Norwalk Tank Co The (\$50 to 30M gals, underwriters above and under ground)	South Norwalk
Whitlock Manufacturing Co The	Hartford
Optical Cores & Ingots	
Plume & Atwood Mfg Co The	Thomaston
Outlets—Electric	
General Electric Company	Bridgeport
Ovens	
W S Rockwell Company (Industrial)	Fairfield
Package Sealers	
Better Packages Inc	Shelton
Packing	
Auburn Manufacturing Company The (leather, rubber, asbestos, fibre)	Middletown
Raybestos Div of Raybestos-Manhattan Inc The (rubber sheet and automotive)	Bridgeport
Padlocks	
Corbin Cabinet Lock Div American Hardware Corp	New Britain
Sargent & Company	New Haven
Yale & Towne Manufacturing Company The	Stamford
Waterbury Lock & Specialty Co The	Milford
Paints and Enamels	
Staminate Corp The	New Haven
Tredennick Paint Mfg Co The	Meriden
Panta	
Moore Special Tool Co (crush wheel dresser)	Bridgeport
Paperboard	
Connecticut Corrugated Box Div	Robert Gair Co Inc
New Haven Pulp & Board Co The	New Haven
Robertson Paper Box Co	Montville
Paper Boxes	
Atlantic Carton Corp (folding)	Norwich
National Folding Box Co Inc (folding)	New Haven
New Haven Pulp & Board Co The	New Haven
Robertson Paper Box Co (folding)	Montville
Paper Boxes—Folding and Setup	
Bridgeport Paper Box Company	Bridgeport
M Backes' Sons Inc	Wallingford
Warner Brothers Company The	Bridgeport
Paper Clips	
H C Cook Co The (steel)	32 Beaver St Ansonia
Farrel-Birmingham Company Inc	Ansonia
Paper Tubes and Cores	
Sonoco Products Co (Climax-Lowell Div)	Mystic
Parallel Tubes	
Sonoco Products Co (Climax-Lowell Div)	Mystic
Parkerizing	
Claireglow Mfg Company	Portland
Parking Meters	
Rhodes Inc M H	Hartford
Pattern-Makers	
Farrel-Birmingham Company Inc	Ansonia
Penlights	
Bridgeport Metal Goods Mfg Co	Bridgeport
Pet Furnishings	
Andrew B Hendryx Co The	New Haven
Pharmaceutical Specialties	
Ernst Bischoff Company Inc	Ivoryton
Phosphor Bronze	
American Brass Company The	Waterbury
Miller Company The (sheets, strips, rolls)	Meriden
Seymour Mfg Co The	Seymour
Waterbury Rolling Mills Inc (sheets, strips, rolls)	Waterbury
Western Brass Mills Division of Olin Industries Inc (sheet, strip)	New Haven
Phosphor Bronze Ingots	
Whipple and Choate Company The	Bridgeport
Photographic Equipment	
Kalart Company Inc	Plainville
Photo Reproduction	
New Haven Printing Company The	New Haven
Piano Repairs	
Pratt Read & Co Inc (keys and action)	Ivoryton
Piano Supplies	
Pratt Read & Co (keys and actions, backs, plates)	Ivoryton
Pile Fabrics	
Sidney Blumenthal & Co Inc (For furniture, automobiles, railroads, women's wear, toys)	Shelton
Pin Up Lamps	
Verplex Company The	Essex
Pipe	
American Brass Co The (brass and copper)	Waterbury
Bridgeport Brass Co (brass & copper)	Bridgeport
Chas Brass & Copper Co (red brass and copper)	Bridgeport
Crane Company (fabricated)	Bridgeport
Howard Co (cement well and chimney)	New Haven
Pipe Fittings	
Corley Co Inc The (300# AAR)	Plainville
Malleable Iron Fittings Co	Branford
Pipe Plugs	
Holo-Krome Screw Corporation The (counter-sunk)	West Hartford
Plastics	
Naugatuck Chemical Division	United States
Rubber Co	Naugatuck
Sponge Rubber Products Co Inc (expanded cellular)	Shelton
Plastic Buttons	
Colt's Manufacturing Company	Hartford
Frank Parizek Manufacturing Co The	West Willington
Waterbury Companies Inc	Waterbury
Patent Button Co The	
Plastic Gems	
Colt's Manufacturing Company	Hartford
Plastics Machinery	
Farrel-Birmingham Company Inc	Ansonia
Plastic—Moulders	
Colt's Manufacturing Company	Hartford
Conn Plastics	Waterbury
General Electric Company	Meriden
Geo S Scott Mfg Co The	Wallingford
Waterbury Companies Inc	Waterbury
Watertown Mfg Co The	Watertown
Plastics—Moulds & Dies	
Parker Stamp Works Inc The (for plastics)	Hartford
Plasticrete Bloc	
Plasticrete Corp	Hamden
Plates—Switch	
General Electric Company	Bridgeport
Platers	
Christie Plating Co The (including lead plating)	Groton
Patent Button Co The	Waterbury
Waterbury Plating Company	Waterbury
Chromium Process Company The (Chromium Plating only)	Derby
Platers' Equipment	
Apothecaries Hall Company	Waterbury
MacDermid Incorporated	Waterbury
Platers Metal	
Plume & Atwood Mfg Co The	Thomaston
Plating	
Christie Plating Co The (including lead plating)	Groton
Conn Metal Finishing Co	Hamden
Plating Processes and Supplies	
United Chromium Incorporated	Waterbury
Plumbers' Brass Goods	
Bridgeport Brass Co	Bridgeport
Keeney Mfg Co The (special bends)	Newington
Scovill Manufacturing Company	Waterbury 48
Plumbing Specialties	
John M Russell Mfg Co Inc	Naugatuck
Pole Line Hardware	
Malleable Iron Fittings Co	Branford
Police Equipment	
The Smith-Worthington Saddlery Co	Hartford
Polishing Wheels	
Williamsville Buff Div The Bullard Clark Company	Danielson
Poly Chokes	
Poly Choke Company The (a shotgun choking device)	Tariffville
Postage Meters	
Pitney-Bowes Inc	Stamford
Powdered Metal Products	
Powmetco Inc	East Port Chester
Waterbury Companies Inc	Waterbury
Power Presses	
Fenn Manufacturing Company The	Hartford
Prefabricated Buildings	
City Lumber Co of Bridgeport Inc	The Bridgeport
Preservatives—Wood, Rope, Fabric	
Darworth Incorporated ("Cuprinol")	Simsbury
Press Buttons	
Gaynor Electric Company Inc	Bridgeport
Press Papers	
Case Brothers Inc	Manchester
Presses	
Farrel-Birmingham Company Inc (Hydraulic)	Ansonia
Henry & Wright Manufacturing Company The (automatic mechanical)	Hartford
Standard Machinery Co The (plastic molding, embossing, and die cutting)	Mystic
Presses—Power	
Waterbury Farrel Foundry & Machine Co The	Waterbury
Pressure Vessels	
Norwalk Tank Co Inc The (unfired to ASME Code Par U 69-70)	South Norwalk
Whitlock Manufacturing Co The	Hartford
Printing	
Case Lockwood & Brainard A Division of Connecticut Printers Inc	Hartford
Finlay Brothers	Hartford
Heminway Corporation The	Waterbury
Hunter Press	Hartford
New Haven Printing Company The	New Haven
Taylor & Greenough Co The	Hartford
T B Simonds Inc	Hartford
A D Steinbach & Sons	New Haven
The Walker-Rackliff Company	New Haven
Printing Machinery	
Banthin Engineering Co (automatic)	Bridgeport
Thomas W Hall Company	Stamford
Printing Rollers	
Chambers-Storck Company Inc The (engraved)	Norwich
Production Control Equipment	
United Cinephone Corporation	Torrington
Wassell Organization (Produc-Trol)	Westport
Production Welding	
Consolidated Industries	West Cheshire
Propellers—Aircraft	
Hamilton Standard Propellers Div	United Aircraft Corp
Pumps	
Yale & Towne Manufacturing Company The (Tri-rotor)	Stamford
Pumps—Small Industrial	
Eastern Industries Inc	New Haven
Pump Valves	
Colt's Manufacturing Company	Hartford
Punches	
Hoggson & Pettis Mfg Co The (ticket & cloth)	141 Brewery St New Haven
Putty Softeners—Electrical	
Fletcher Terry Co The	Box 415 Forestville
Pyrometers	
Bristol Co The (recording and controlling)	Waterbury
Quartz Crystals	
Crystal Research Laboratories Inc	Hartford
Radiation-Finned Copper	
Bush Manufacturing Co	West Hartford
G & O Manufacturing Company The	New Haven
Vulcan Radiator Co The (steel and copper)	Hartford
Radiators—Engine Cooling	
G & O Manufacturing Co	New Haven
Radio and Television Components	
General Electric Company	Bridgeport
Radio Receivers	
General Electric Company	Bridgeport
Rayon Specialties	
Hartford Rayon Corporation The	Rocky Hill
Rayon Yarns	
Hartford Rayon Corporation The	Rocky Hill
Reamers	
O K Tool Co Inc The (inserted tooth)	33 Hull St Shelton
Recorders	
Bristol Co The (automatic controllers, temperature, pressure, flow, humidity)	Waterbury
Reduction Gears	
Farrel-Birmingham Company Inc	Ansonia
Snow-Nabstedt Gear Corp The	New Haven
Refractories	
Howard Company	New Haven
Regulators	
Norwalk Valve Company (for gas and air)	South Norwalk
Sorensen & Company Inc	Stamford
Resistance Wire	
C O Jelliff Mfg Co The (nickel, chromium, kanthal)	Southport
Respirators	
American Optical Company Safety Division	Putnam
Retainers	
Hartford Steel Ball Co The (bicycle & automotive)	Hartford (Advt.)

I T ' S M A D E I N C O N N E C T I C U T

Riveting Machines	
Grant Mfg & Machine Co The	Bridgeport
H P Townsend Manufacturing Co The	Elmwood
L-R Mfg Div of The Ripley Co	Torrington
Raybestos Div of Raybestos-Manhattan Inc The	Bridgeport
Rivets	
Blake & Johnson Co The (brass, copper and non-ferrous)	Waterville
Clark Brothers Bolt Co	Milldale
Connecticut Manufacturing Company The	Waterbury
Plume & Atwood Mfg Co The	Waterbury
J H Sessions & Sons	Bristol
Raybestos Div of Raybestos-Manhattan Inc The (brass and aluminum tubular and solid copper)	Bridgeport
Raybestos Div of Raybestos-Manhattan Inc The (iron)	Bridgeport
Roasters—Electric	
General Electric Company	Bridgeport
Rods	
American Brass Company The (copper, brass, bronze)	Waterbury
Bristol Brass Corp The (brass and bronze)	Bristol
Scovill Manufacturing Company (brass and bronze)	Waterbury 91
Roller Skates	
Winchester Repeating Arms Company Division	Olin Industries Inc New Haven
Rolling Mills and Equipment	
Farrel-Birmingham Company Inc	Ansonia
Waterbury Farrel Foundry & Machine Co The	Waterbury
Rolls	
Farrel-Birmingham Company Inc (Chilled and Alloy Iron, Steel)	Ansonia
Rope Wire	
American Steel & Wire Company	New Haven
Rubber Chemicals	
Naugatuck Chemical Division	United States Rubber Co
Stamford Rubber Supply Co The	Stamford
Vulcanized Vegetable Oils	Stamford
Rubber—Cellular	
Sponge Rubber Products Co Inc	Shelton
Rubberized Fabrics	
Duro-Gloss Rubber Co The	New Haven
Rubber Footwear	
Goodyear Rubber Co The	Middletown
United States Rubber Company (Keda, Kedettes, Gaytees, U S Royal Footwear)	Naugatuck
Rubber Gloves	
Seamless Rubber Company The	New Haven
Rubber Heels	
Danbury Rubber Co Inc The	Danbury
Rubber Latex Compounds and Dispersions	
Naugatuck Chemical Division	United States Rubber Co (coating, impregnating and adhesive compounds)
Rubber Mill Machinery	
Farrel-Birmingham Company Inc	Ansonia
Rubber Products, Mechanical	
Auburn Manufacturing Company The (washers, gaskets, molded parts)	Middletown
Rubber—Reclaimed	
Naugatuck Chemical Division	United States Rubber Co
Rubber Soles	
Danbury Rubber Co Inc The	Danbury
Rubber Tile	
Danbury Rubber Co Inc The	Danbury
Rubbish Burners	
John P Smith Co The	423-33 Chapel St New Haven
Saddlery	
The Smith-Worthington Saddlery Co	Hartford
Safety Clothing	
American Optical Company Safety Division	Putnam
Safety Fuses	
Ensign-Bickford Co The (mining & detonating)	Simsbury
Safety Gloves and Mittens	
American Optical Company Safety Division	Putnam
Safety Goggles	
American Optical Company Safety Division	Putnam
Sandblasting	
Beij & Williams Co The	Hartford
Sandwich Grills—Electric	
General Electric Company	Bridgeport
Saw Blades	
Capewell Mfg Co The (Hack Saw, Band Saw)	Hartford
Saws, Band, Metal Cutting	
Atlantic Saw Mfg Co	New Haven
Scales—Industrial Dial	
Kron Company The	Bridgeport
Scissors	
Acme Shear Company The	Bridgeport
Screens	
Hartford Wire Works Co The (Windows, Doors and Porches)	Hartford
Screw Caps	
Weimann Bros Mfg Co The (small for bottles)	Derby
Screws	
Atlantic Screw Works (wood)	Hartford
Blake & Johnson Co The (machine and wood)	Waterville
Bristol Company The (socket set and socket cap screws)	Waterbury
Charles Parker Co The (wood)	Meriden
Clark Brothers Bolt Co	Milldale
Connecticut Mfg Co The (machine)	Waterbury
Corbin Screw Div American Hardware Corp	New Britain
Holo-Chrome Screw Corporation The (socket set and socket cap)	West Hartford
Scovill Manufacturing Company	Waterbury 91
Screw Machine Accessories	
H P Townsend Mfg Company The	Elmwood
Screw Machine Products	
Apex Tool Co Inc The	Bridgeport
Blake & Johnson Co The	Waterville
Bristol Screw Corporation	Plainville
Centerless Grinding Co Inc The (Heat treated and ground type only)	Bridgeport
19 Staples	Bridgeport
Connecticut Manufacturing Company The	Waterbury
Consolidated Industries	West Cheshire
Corbin Screw Div American Hardware Corp	New Britain
Eastern Machine Screw Corp The	
Truman & Barclay Sls	New Haven
Fairchild Screw Products Inc	Windsor
Franklin Screw Machine Co The (up to 1 1/2" capacity)	Hartford
Greist Mfg Co The (Up to 1 1/4" capacity)	New Haven
Humason Mfg Co The	Forestville
Lowe Mfg Co The	Wethersfield
National Automatic Products Company The	Berlin
Nelson's Screw Machine Products	Plainville
New Britain Machine Company The	New Britain
Olson Brothers Company (up to 3/4" capacity)	Plainville
Peck Spring Co The	Waterbury
Plume & Atwood Mfg Co The	Waterbury
Scovill Manufacturing Company	Waterbury 91
Wallace Metal Products Co Inc	New Haven
Waterbury Machine Tools & Products Co (B & S & Swiss type automatic)	Waterbury
Waterville Mfg Co The	Waterville
Watkins Manufacturing Co Inc	Millford
Screw Machine Tools	
American Cam Company Inc (Circular Form Tools)	Hartford
Somma Tool Co (precision circular form tools)	Waterbury
Screws—Socket	
Allen Manufacturing Company The	Hartford
Sealing Tape Machines	
Better Packages Inc	Shelton
Sewing Machines	
Greist Mfg Co The (Sewing machine attachments)	503 Blake St New Haven
Merrrow Machine Co The (Industrial)	Hartford
Singer Manufacturing Company The (Industrial)	Bridgeport
Shaving Soaps	
J B Williams Co The	Glastonbury
Shears	
Acme Shear Co The (household)	Bridgeport
Shells	
Wolcott Tool and Manufacturing Company Inc	Waterbury
Sheet Metal Products	
Airline Manufacturing Company The	Warehouse Point
American Brass Co The (brass and copper)	Waterbury
Merriam Mfg Co (security boxes, fitted tool boxes, tackle boxes, displays)	Durham
Plume & Atwood Mfg Co The	Waterbury
United Advertising Corp Manufacturing Division (Job and Production Runs)	New Haven
Sheet Metal Stampings	
American Brass Company The	Waterbury
American Buckle Co The	West Haven
DooVal Tool & Mfg Inc The	Naugatuck
J H Sessions & Son	Bristol
Patent Button Co The	Waterbury
Plume & Atwood Mfg Co The	Waterbury
Shipment Sealers	
Better Packages Inc	Shelton
Shoe and Corset Laces	
Ansonia O & C Co	Ansonia
Showcase Lighting Equipment	
Wiremold Company The	Hartford
Shower Stalls	
Dextone Company	New Haven
Signals	
H C Cook Co The (for card files)	Ansonia
32 Beaver St	Waterbury
Sizing and Finishing Compounds	
American Cyanamid Company	Waterbury
Slide Fasteners	
G E Prentice Mfg Co The	Kensington
North & Judd Manufacturing Co	New Britain
Patent Button Co The	Waterbury
Slings	
American Steel & Wire Company	New Haven
Smoke Stacks	
Bigelow Company The (steel)	New Haven
Soap	
J B Williams Co The (industrial soaps, toilet soaps, shaving soaps)	Glastonbury
Solder—Soft	
Torrey S Crane Company	Plainville
Special Machinery	
Farrel-Birmingham Company Inc	Ansonia
Henry & Wright Manufacturing Company The	Hartford
H P Townsend Mfg Company The	Elmwood
Lundberg Engineering Company	Hartford
National Sherardizing & Machine Co (mandrels & stock shells for rubber industry)	Hartford
Swan Tool & Machine Co The	Hartford
Special Parts	
Greist Mfg Co The (small machines, especially precision stampings)	New Haven
J H Sessions & Son	Bristol
Special Industrial Locking Devices	
Corbin Cabinet Lock Div American Hardware Corp	New Britain
Special Tools & Dies	
Lundberg Engineering Company	Hartford
Springs	
Gray Manufacturing Company The	Hartford
Sponge Rubber	
Sponge Rubber Products Co The	Shelton
United States Rubber Company	Naugatuck
Spring Colling Machines	
Torrington Manufacturing Co The	Torrington
Spring Units	
Owen Silent Spring Co Inc (mattresses and furniture)	Bridgeport
Spring Washers	
Wallace Barnes Co The Div Associated Spring Corp	Bristol
Springs—Coil & Flat	
Foursome Manufacturing Company	Bristol
Han-Dee Spring and Manufacturing Co The (Coil and Flat)	Hartford
Humason Mfg Co The	Forestville
New England Spring Manufacturing Company	Unionville
Peck Spring Co The	Plainville
Wallace Barnes Co The Div Associated Spring Corp	Bristol
Springs—Flat	
Foursome Manufacturing Company	Bristol
Wallace Barnes Co The Div Associated Spring Corp	Bristol
New England Spring Manufacturing Company	Unionville
Springs—Furniture	
Owen Silent Spring Co Inc	Bridgeport
Springs—Wire	
Colonial Spring Corporation The	Hartford
Connecticut Spring Corporation The (compression, extension, torsion)	Hartford
D R Templeman Co (jewelry)	Plainville
Foursome Manufacturing Company	Bristol
J W Bernston Company (coil and torsion)	Plainville
New England Spring Mfg Co	Unionville
Wallace Barnes Co The Div Associated Spring Corp	Bristol
Springs, Wire & Flat	
Autoyre Company The	Oakville
Stamped Metal Products	
American Brass Company The	Waterbury
Waterbury Companies Inc	Waterbury
Stamps	
Hoggson & Pettis Mfg Co The (steel)	New Haven
141 Brewery St	Hartford
Parker Stamp Works Inc The (steel)	Hartford
Stampings	
Donahue Mfg Co Inc	Watertown
DooVal Tool & Mfg Inc The	Naugatuck
Han-Dee Spring and Manufacturing Co The (small)	Hartford
Plume & Atwood Mfg Co The (small)	Waterbury
Stampings—Small	
Foursome Manufacturing Company	Bristol
Greist Manufacturing Co The	New Haven
L C White Company The	Waterbury
Master Engineering Company	West Cheshire
Rogers Corporation (Fibre Cellulose Paper)	Manchester
Wallace Barnes Co The Div Associated Spring Corp	Bristol

I T ' S M A D E I N C O N N E C T I C U T

Stationery Specialties		Threading Machines		Vacuum Bottles and Containers	
American Brass Company The	Waterbury	Grant Mfg & Machine Co The	(double and Bridgeport)	American Thermos Bottle Co	Norwich
Waterbury Companies Inc	Waterbury			Vacuum Cleaners	
Steel		Time Recorders		Electrolux Corporation	Old Greenwich
Stanley Works The (hot and cold rolled strip)	New Britain	Timers, Interval	Thomaston	Spencer Turbine Co The	Hartford
Steel Castings		A W Haydon Co The	Waterbury	Valves	
Farrel-Birmingham Company Inc	Ansonia	H C Thompson Clock Co The	Bristol	Norwalk Valve Company (sensitive check valves)	South Norwalk
Hartford Electric Steel Co The (carbon and alloy steel)	540 Flatbush Ave Hartford	R W Cramer Company Inc The	Centerbrook	W S Rockwell Company (Industrial)	Fairfield
Malleable Iron Fittings Co	Branford	Rhodes Inc M H	Hartford	Valve Discs	
Nutmeg Crucible Steel Co	Branford	Timing Devices		Colt's Manufacturing Company	Hartford
Steel—Cold Rolled Spring		A W Haydon Co The	Waterbury	Valves—Automatic Air	
Wallace Barnes Co The Div Associated Spring Corp	Bristol	R W Cramer Company Inc The	Centerbrook	Beaton & Cadwell Mfg Co	New Britain
Steel—Cold Rolled Stainless		Lux Clock Manufacturing Company	Waterbury	Valves—Automobile Tire	
Wallingford Steel Company	Wallingford	Rhodes Inc M H	Hartford	Bridgeport Brass Company	Bridgeport
Steel—Cold Rolled Strip and Sheets		Seth Thomas Clocks	Thomaston	Valves—Radiator Air	
American Steel & Wire Company	New Haven	United States Time Corporation The	Waterbury	Bridgeport Brass Company	Bridgeport
Detroit Steel Corporation	New Haven	Timing Devices & Time Switches		Valves—Relief & Control	
Wallingford Steel Company	Wallingford	A W Haydon Co The	Waterbury	Beaton & Cadwell Mfg Co	New Britain
Steel Goods		Lux Clock Manufacturing Company	Waterbury	Valves—Safety & Relief	
Merriam Mfg Co (sheets products to order)	Durham	M H Rhodes Inc	Hartford	Manning Maxwell & Moore Inc	Bridgeport
Steel Rolling Rules		Tinning		Vanity Boxes	
Waterbury Lock & Specialty Co The	Milford	Thinsheet Metals Co The (non-ferrous metals in rolls)	Waterbury	Bridgeport Metal Goods Mfg Co	Bridgeport
Steel Strapping		Wilcox Crittenden & Co Inc	Middletown	Varnishes	
Stanley Works The	New Britain	Hoggson & Pettis Mfg Co The (rubber workers)	New Haven	Staminit Corp The	New Haven
W T Barnum & Co Inc	New Haven	141 Brewery St	New Haven	Velvets	
Stereotypes		O K Tool Co Inc The (inserted tooth metal cutting)	33 Hull St Shelton	American Velvet Co (owned and operated by A Wimpfheimer & Bro Inc)	Stonington
H C Thompson Clock Co The	Bristol	Tool Chests		Leiss Velvet Mfg Co Inc The	Willimantic
Straps, Leather		Vanderman Manufacturing Co The	Willimantic	Velvet Textile Corporation The (velveteen)	West Haven
Auburn Manufacturing Company The (textile, industrial, skate, carriage)	Middletown	Tools & Dies		Venetian Blinds	
Studio Couches		Moore Special Tool Co	Bridgeport	Findell Manufacturing Company	Manchester
Waterbury Mattress Co	Waterbury	Swan Tool & Machine Co The	Hartford	Ventilating Systems	
Super Refractories		Tools, Dies & Fixtures		Colonial Blower Company	Plainville
Mullite Refractories Co The	Shelton	Fonda Gage Company (also jigs)	Stamford	Vibrators—Pneumatic	
Surface Metal Raceways & Fittings		Greist Mfg Co The	New Haven	New Haven Vibrator Company (industrial)	New Haven
Wiremold Company The	Hartford	Tools, Hand & Mechanical		Vises	
Surgical Dressings		Bridgeport Hardware Mfg Corp The (screw drivers, nail pullers, box tools, wrenches, auto tools, forgings & specialties)	Bridgeport	Charles Parker Co The	Meriden
Acme Cotton Products Co Inc	East Killingly	Toys		Fenn Manufacturing Company The (Quick-Action Vices)	Hartford
Seamless Rubber Company The	New Haven	A C Gilbert Company	New Haven	Vanderman Manufacturing Co The (Combination Bench Pipe)	Willimantic
Surgical Rubber Goods		Geo S Scott Mfg Co The	Wallingford	Waffle Irons—Electric	
Seamless Rubber Company The	New Haven	Gong Bell Co The	East Hampton	General Electric Company	Bridgeport
Switches—Electric		N N Hill Brass Co The	East Hampton	Washers	
General Electric Company	Bridgeport	Waterbury Companies Inc	Waterbury	American Felt Co (felt)	Glenville
Swaging Machinery		Toys and Novelties		Auburn Manufacturing Company The (all materials)	Middletown
Hartford Special Machinery Co The	Hartford	Waterbury Companies Inc	Waterbury	Blake & Johnson The (brass, copper & non-ferrous)	Waterville
Switchboards		Tramways		Clark Brothers Bolt Co	Milldale
Plainville Electrical Products Company	Plainville	American Steel & Wire Company	New Haven	J H Sessions & Son	Bristol
Switchboards Wire and Cables		Trucks—Commercial		Plume & Atwood Mfg Co The (brass & copper)	Waterbury
Rockbestos Products Corp (asbestos insulated)	New Haven	Metropolitan Body Company (International Harvester truck chassis and "Metro" bodies)	Bridgeport	Raybestos Div of Raybestos-Manhattan Inc The (cloth washers)	Bridgeport
Synchronous Motors		Trucks—Industrial		J H Roenbeck Inc	Torrington
R W Cramer Company Inc The	Centerbrook	George P Clark Co	Windsor Locks	Saling Manufacturing Company (made to order)	Unionville
Tanks		Trucks—Lift		Sessions Foundry Co The (cast iron)	Bristol
Bigelow Company The (steel)	New Haven	Excelsior Hardware Co The	Stamford	Washers—Felt	
Storts Welding Company (steel and alloy)	Meriden	George P Clark Co	Windsor Locks	Chas W House & Sons Inc (Mills & Cutting Plant)	Unionville
Tape		Trucks—Skid Platforms		Washing Machines—Electric	
Russell Mfg Co The	Middletown	Excelsior Hardware Co The (the lift)	Stamford	General Electric Company	Bridgeport
Tap Extractors		Tube Bending		Watches	
Walton Company The	West Hartford	Donahue Mfg Co Inc	Watertown	E Ingraham Co The	Bristol
Taps, Collapsing		Tube Clips		New Haven Clock and Watch Co The (pocket and wrist)	New Haven
Geometric Tool Co The	New Haven	H C Cook Co The (for collapsible tubes)	Ansonia	United States Time Corporation The	Waterbury
Tarred Lines		32 Beaver St	Ansonia	Water Heaters	
Brownell & Co Inc	Moodus	Weimann Bros Mfg Co The (for collapsible tubes)	Derby	Whitlock Manufacturing Co The (instantaneous & storage)	Hartford
Telemetering Instruments		Tube Fittings		Water Heaters—Electric	
Bristol Co The	Waterbury	Scovill Mfg Co ("Uniflare")	Waterbury	Bauer & Company Inc	Hartford
Television Receivers		Tubing		Waterproof Dressings for Leather	
General Electric Company	Bridgeport	American Brass Co The (brass and copper)	Waterbury	Viscol Company The	Stamford
Testers—Non-Destructive		Bridgeport Brass Company (brass and copper)	Bridgeport	Wedges	
Sperry Products Inc	Danbury	G & O Manufacturing Co (finned)	New Haven	Saling Manufacturing Company (hammer & axe)	Unionville
Textile Machinery		Scovill Manufacturing Company	Waterbury 91	Welding	
Morrow Machine Co The	Hartford	Tubing—Heat Exchanger		Farrel-Birmingham Company Inc	Ansonia
2814 Laurel St		American Brass Company The	Waterbury	G E Wheeler Company (Fabrication of Steel & Non-Ferrous Metals)	New Haven
Textile Mill Supplies		Scovill Manufacturing Company	Waterbury 91	Industrial Welding Company (Equipment Manufacturers—Steel Fabricators)	Hartford
Ernst Bischoff Company Inc	Ivoryton	Typewriters		Porupine Company The	Bridgeport
Textile Processors		Royal Typewriter Co Inc	Hartford	Welding—Lead	
American Dyeing Corporation (rayon, acetate)	Rockville	Underwood Corporation	Hartford	Storts Welding Company (tanks and fabrication)	Meriden
Aspinook Corp The (cotton)	Jewett City	Typewriters—Portable		Welding Rods	
Thermometers		Underwood Corporation	Hartford	American Brass Company The	Waterbury
Bristol Co The (recording and automatic control)	Waterbury	Typewriter Ribbons and Supplies		Bristol Brass Co The (brass & bronze)	Bristol
Manning Maxwell & Moore Inc	Bridgeport	Underwood Corporation	Hartford and Bridgeport	Wheels—Industrial	
Thermostats		Underclearer Rolls		George P Clark Co	Windsor Locks
Bridgeport Thermostat Company Inc (automatic)	Bridgeport	Sonoco Products Co (Climax-Lowell Div)	Mystic	Wicks	
Thin Gauge Metals		Uniform Buttons		Auburn Manufacturing Company The (felt, asbestos)	Middletown
Plume & Atwood Mfg Co The	Thomaston	Waterbury Companies Inc	Waterbury	Raybestos Div of Raybestos-Manhattan Inc The (oil burner wicks)	Bridgeport
Thinsheet Metals Co The (plain or tinned in rolls)	Waterbury	Union Pipe Fittings		Russell Mfg Co The	Middletown
Thread		Corley Co Inc The (300# AAR)	Plainville		
American Thread Co The	Willimantic	Upholstering Fabrics—Woolen & Worsted			
Belding Heminway Corticelli	Putnam	Broad Brook Company (automobile, airplane, railroad)	Broad Brook		
Gardner Hall Jr Co The (cotton sewing)	South Willington				
Thread Rolling Machinery					
Max Pollack & Co Inc Groton and Willimantic	Mystic				
Wm Johl Manufacturing Co	Mystic				
Hartford Special Machinery Co The	Hartford				

It's Made in Connecticut

(Continued from page 39)

Window & Door Guards	
Hartford Wire Works Co The	Hartford
Wire	
American Brass Company The	Waterbury
American Steel & Wire Company	New Haven
Atlantic Wire Co The (steel)	Branford
Bartlett Hair Spring Wire Co The	(hair spring) North Haven
Bridgeport Brass Company (brass and silicon bronze)	Bridgeport
Bristol Brass Corp The (brass & bronze)	Bristol
Driscoll Wire Co The (steel)	Shelton
Hudson Wire Co Winsted Div (insulated & enameled magnet)	Winsted
Platt Bros & Co The (zinc wire)	Waterbury
P O Box 1030	Waterbury
Plume & Atwood Mfg Co The (brass, bronze, nickel, silver)	Thomaston
Scovill Manufacturing Company (Brass, Bronze and Nickel Silver)	Waterbury 91
Wire Arches & Trellises	
Hartford Wire Works Co The	Hartford
John P Smith Co The	New Haven
423-33 Chapel St	
Wire Baskets	
Rolock Inc (Industrial—for acid, heat, degreasing)	Fairfield
Wiretex Mfg Co Inc (Industrial, for acid, heat treating and degreasing)	Bridgeport
Wire Cable	
Bevin-Wilcox Line Co The (braided)	East Hampton
Wire Cloth	
Hartford Wire Works Co The	Hartford
C O Jelliff Mfg Co The (all metal, all meshes)	Southport
Pequot Wire Cloth Co Inc	Norwalk
Rolock Incorporated	Fairfield
Smith Co The John P	New Haven
Wire Drawing Dies	
Waterbury Wire Die Co The	Waterbury
Wire Dipping Baskets	
Hartford Wire Works Co The	Hartford
John P Smith Co The	New Haven
423-33 Chapel St	
Wire Formings	
Autoyre Co The	Oakville
G E Prentice Mfg Co The	Kensington
Master Engineering Company	West Cheshire
North & Judd Manufacturing Co	New Britain
Verplex Company The	Essex
Wire Forms	
Colonial Spring Corporation The	Hartford
Connecticut Spring Corporation The	Bristol
Foursome Manufacturing Company	Forestville
Humason Mfg Co The	Unionville
New England Spring Mfg Co	Bristol
Wallace Barnes Co The Div Associated Spring Corp	
Wire Goods	
American Buckle Co The (overall trimmings)	West Haven
Patent Button Co The	Waterbury
Scovill Manufacturing Company (To Order)	Waterbury 91
Wire Partitions	
Hartford Wire Works Co The	Hartford
John P Smith Co The	New Haven
423-33 Chapel St	
Wire Products	
Clairglow Mfg Company	Portland
Plume & Atwood Mfg Co The (to order)	Waterbury
Wire Reels	
A H Nilson Mach Co The	Bridgeport
Wire Rings	
American Buckle Co The (pan handles and tinnerns' trimmings)	West Haven
Wire Rope and Strand	
American Steel & Wire Company	New Haven
Wire Shapes	
Bridgeport Chain & Mfg Co	Bridgeport
Wire—Specialties	
Andrew B Hendryx Co The	New Haven
Wires and Cable	
General Electric Company (for central stations, industrial and mining applications)	Bridgeport
Rockbestos Products Corporation (asbestos insulated)	New Haven
Wires—Building	
General Electric Company	Bridgeport
Wires—Telephone	
General Electric Company	Bridgeport

Wood Handles	
Salisbury Cutlery Handle Co The (for cutlery & small tools)	Salisbury
Wood Scrapers	
Fletcher-Terry Co The	Forestville
Woodwork	
C H Dresser & Sons Inc (Mfg all kinds of woodwork)	Hartford
Hartford Builders Finish Co	Hartford
Woven Awning Stripes	
Falls Company The	Norwich
Woven Felts—Wool	
Chas W House & Sons Inc (Mills & Cutting Plant)	Unionville
Yarns	
Hartford Spinning Incorporated (Woolen, knitting and weaving yarns)	Unionville
Aldon Spinning Mills Corporation The (fine-woolen and specialty)	Talcottville
Ensign-Bickford Co The (jute carpet)	Simsbury
Zinc	
Platt Bros & Co The (ribbon, strip and wire)	Waterbury
P O Box 1030	
Zinc Castings	
Newton-New Haven Co Inc	688 Third Ave West Haven

Accounting Hints

(Continued from page 31)

(5) The guidance of a qualified insurance representative will be essential in arriving at the most practical type of insurance to best fit your particular situation.

(6) Eligibility requirements must be carefully reviewed toward the end of complying with the tax regulations as well as affording an equitable basis for participation in your plan.

Business Pattern

(Continued from page 30)

46% above normal in May, the same as the preceding month. In April the actual volume of residential building, based on contracts awarded in this state, was exceptionally heavy amounting to 2,500,000 square feet, more than double the awards of the previous month and the corresponding month of last year, and only slightly below the post-war peak recorded in June 1946.

During recent weeks prices have tended to reflect an upward movement. In August 1948 the wholesale commodity index reached an all-time high 110% above the January 1941 base. From that position there was a steady decline to +87% in December 1949. After holding relatively stable during the first four months of this year the index rose to an estimated +94% by the middle of June, which is about the same level as that which obtained

in April 1949. The consumers' price index also advanced to a peak in August 1948, 73% above the 1941 base. After that there was a gradual fall off to +65% in February 1950, and since then a mild upward trend to +67% in May.

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Extension telephones save time, steps, make for more profitable production. They cost so little, too — only a few cents a day. Just call the telephone business office and place your order.

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